

# Group presentation

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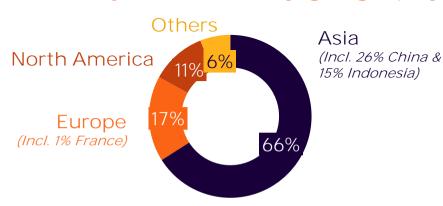


#### A global pure-play Metals & Mining Company

#### Refocused on four activities in M&M



#### 2023 adjusted sales by geography



#### FY 2023 performance

FCF generation<sup>2</sup>

€78m

Employees<sup>4</sup>
10,700
in 16
countries

Adjusted FBITDA<sup>1</sup>

€772m

Leverage<sup>3</sup>

0.8x



<sup>&</sup>lt;sup>1</sup> EBITDA including Eramet's share in Weda Bay's EBITDA of €425m

<sup>&</sup>lt;sup>2</sup> Net of Tsingshan's capital injection to the Centenario project

<sup>&</sup>lt;sup>3</sup> Net debt / Adjusted EBITDA

<sup>&</sup>lt;sup>4</sup> Including c.1,500 at Weda Bay

#### Operating in manganese, nickel, mineral sands & developing battery-grade lithium



#### **ASSETS**



Ore - Moanda (Gabon)

World's largest manganese mine



6 metallurgical plants: 1 in France, 1 in Gabon, 3 in Norway & 1 in the US

#### 2023 KPIs

Sales: €1.978m

EBITDA: €499m

FCF: -€39m

Headcounts<sup>2</sup>: 4,705

#### NICKFL In operation



#### **ASSETS**

Weda Bay (Indonesia)



World's largest nickel mine

1 NPI plant

#### SLN (New Caledonia)

5 mining sites & 1 ferronickel plant

#### 2023 KPIs

Adj. sales¹: €1,567m

Adj. EBITDA¹: €305m

FCF: €220m

Headcounts<sup>2</sup>: 2,381

#### MINERAL SANDS



#### **ASSFTS**



GCO (Senegal)

Titaniferous minerals & zircon extraction

World's largest single dredge operation

#### 2023 KPIs

Sales: €275m

EBITDA: €105m

FCF: €16m

Headcounts<sup>2</sup>: 843

#### LITHIUM



#### **ASSETS**

Battery-grade Lithium Carbonate

Phase 1: start of production in summer 2024

Phase 2 (1st tranche): conditional FID approved

#### Project KPIs

Production capacity (full ramp-up)

Phase 1: 24 kt-I CF

Phase 2 (1st tranche): 30 kt-LCE

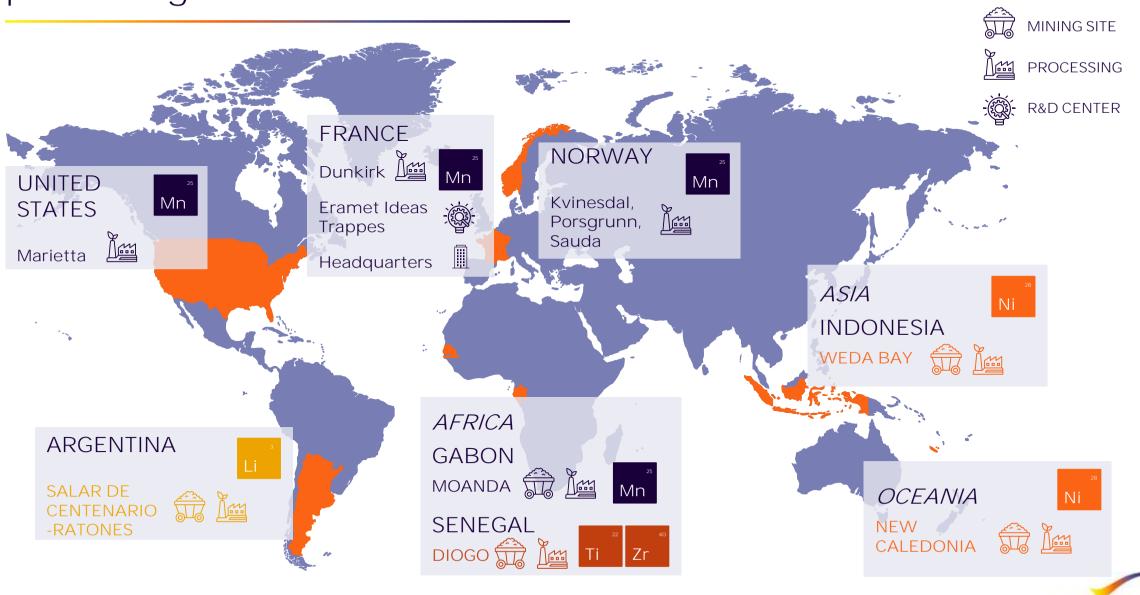
FY23 Headcounts<sup>2</sup>: 474



<sup>&</sup>lt;sup>1</sup> Adjusted sales, adjusted EBITDA and adjusted leverage are defined in Appendix 10 Financial Glossary of the FY2023 results press release

<sup>&</sup>lt;sup>2</sup> 9,167 total headcount based on Eramet's new perimeter, incl. 764 at holding level but excl. Weda Bay Nickel's 1,503 employees

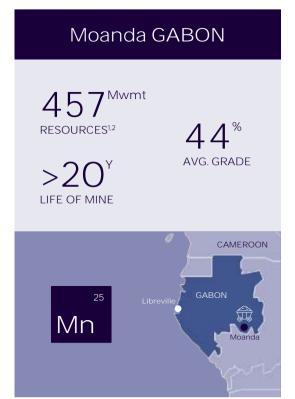
## Diversified portfolio of world-class deposits and downstream processing



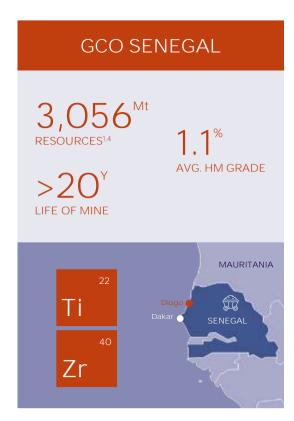
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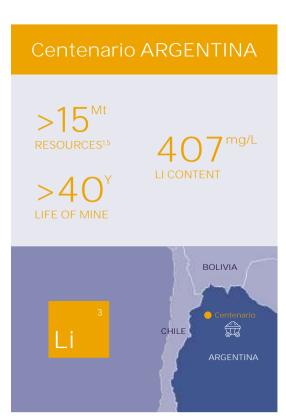
#### Large resource, long-life, high-grade, scalable deposits

Mining assets positioned on the 1st quartile of their respective industry cost curves









<sup>&</sup>lt;sup>1</sup>Total mineral resources ("inferred", "indicated" and "measured")



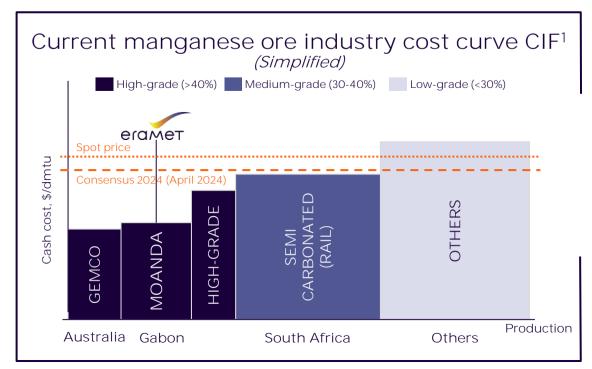
<sup>&</sup>lt;sup>2</sup> Tonnes for run-of-mine; Mwmt (Million Wet Metric Tons) as of January 01, 2024 (JORC certified)

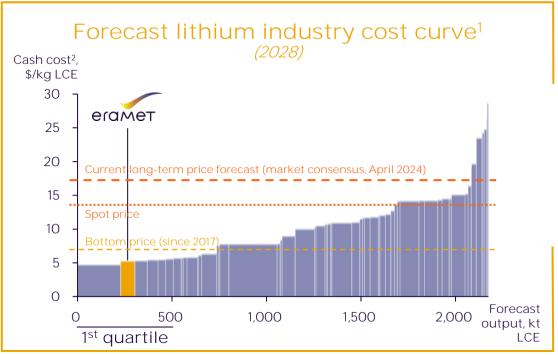
 $<sup>^3</sup>$  Mwmt (Million Wet Metric Tons), incl. 2,193Mwmt JORC certified as of January 01, 2024 & c.2,800Mwmt target in the short-term

<sup>&</sup>lt;sup>4</sup> Mt Mineral Sands as of January 01, 2024 (JORC certified)

<sup>&</sup>lt;sup>5</sup> LCE (Lithium Carbonate Equivalent); as of January 01, 2024 (JORC certified)

## Very robust and well positioned assets: profitable at low commodity prices







1st quartile World's largest cash cost nickel mine

#### Grande Côte Opérations (GCO)

1st quartile 4th largest producer of zircon cash cost 5th largest producer of titanium feedstock3

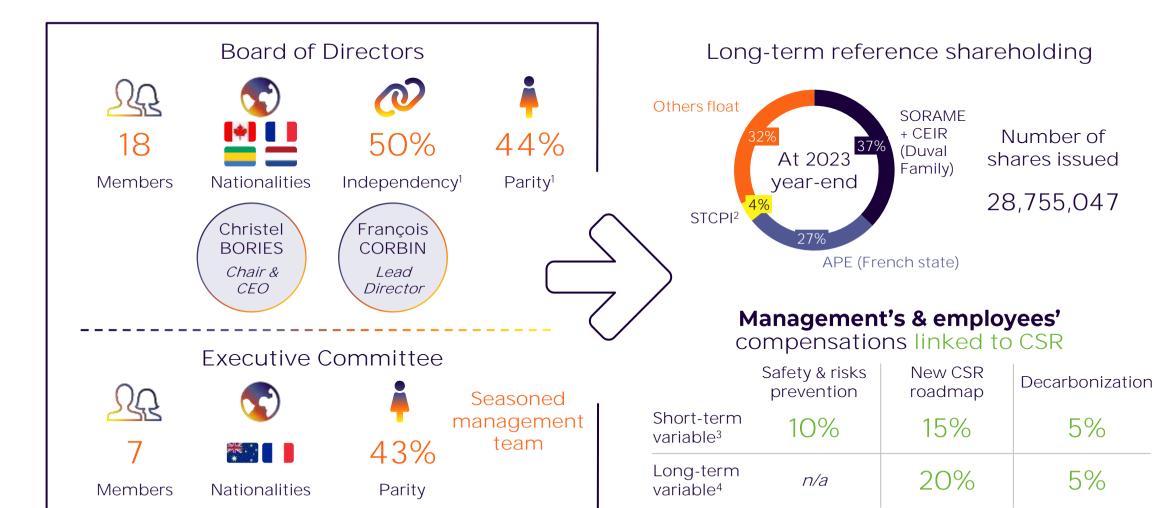


<sup>&</sup>lt;sup>1</sup> Eramet internal market analysis

<sup>&</sup>lt;sup>2</sup> Incl. Royalties

<sup>&</sup>lt;sup>3</sup> Outside China (captive market)

#### Governance supported by stable shareholding



<sup>&</sup>lt;sup>1</sup> Does not include directors representing employees

5%

5%

<sup>&</sup>lt;sup>2</sup> STCPI (Société Territoriale Calédonienne de Participation Industrielle): entity owned by the New Caledonian provinces

<sup>&</sup>lt;sup>3</sup> ~2,000 managers concerned (incl. ExCom), representing ~20% of Group employees

<sup>&</sup>lt;sup>4</sup> ~200 managers concerned (incl. ExCom)

## A CSR commitment and performance recognized by leading ESG rating agencies







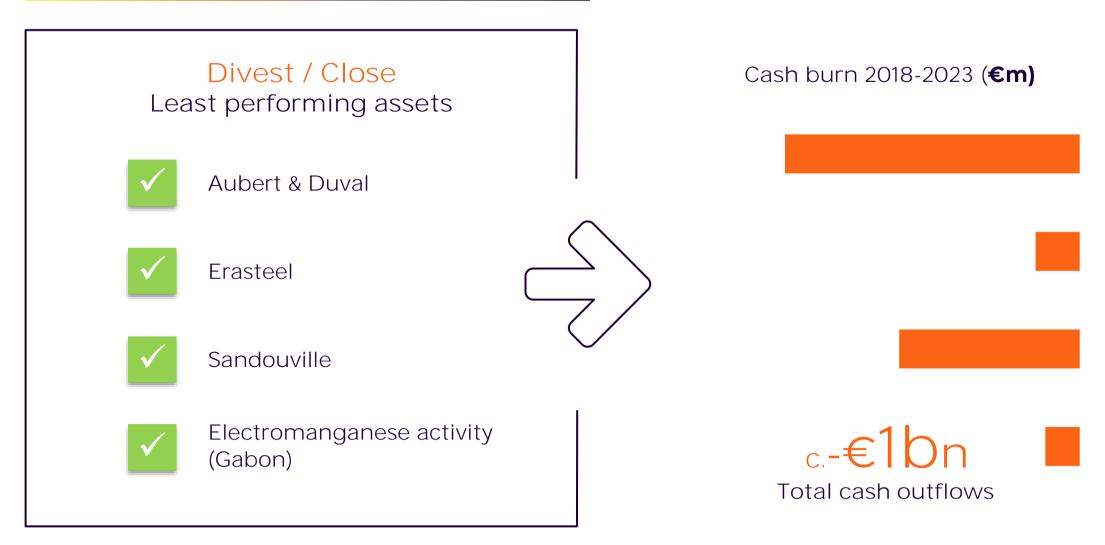








## A major refocus by divesting non-core & non-performing assets, achieved in 2023





## Agreement with the French State to neutralize SLN's debt and strengthen Eramet's balance sheet

Signature of an agreement between the French State and Eramet in April 2024 to strengthen the Group's balance sheet

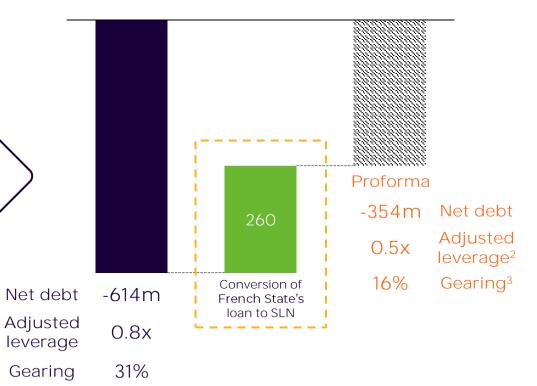
Conversion of the **French State's existing loans** to SLN (€320m in total as of March 31st, 2024) into an instrument akin to equity¹, without recourse on Framet

As a result, neutralization of SLN debt in the **Group's consolidated accounts** 

Considered as the most economic view by Fitch in its latest rating report

No new financing to be provided by Eramet

Proforma Net debt, Adjusted leverage<sup>2</sup> & gearing as of 31 December 2023



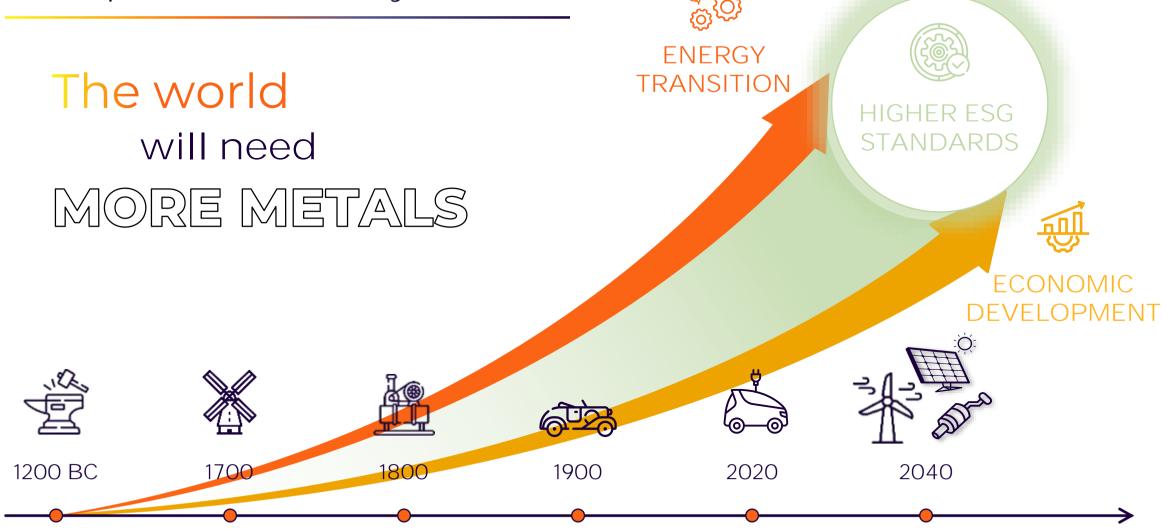


<sup>&</sup>lt;sup>1</sup>Undated fixed rate deeply subordinated bonds, "TSDI" in French

<sup>&</sup>lt;sup>2</sup> Proforma Net Debt / Adjusted EBITDA

<sup>&</sup>lt;sup>3</sup> Proforma Net Debt-to-Shareholders' equity ratio

#### A unique time in history





#### A strategy tailored to the new era of metals

Two strategic axes aligned with global macro-trends, supported by an ambitious CSR roadmap



GROW IN METALS supporting global economic development

RESILIENT MARKETS



Manganese ore & Alloys



Nickel



Mineral Sands



SUSTAINABLY DEVELOP CRITICAL METALS for the energy transition

FAST-GROWING MARKETS



Lithium



Nickel/Cobalt for batteries



Battery recycling

**AMBITIOUS NEW CSR ROADMAP "ACT FOR POSITIVE MINING"** 



#### Sustainable accelerators to drive further growth & capture value

#### Innovation

Eramet Ideas, an open innovation center

- Supporting delivery of the CSR roadmap
- Unlocking value in our mineral deposits
- Improving the competitiveness of our operations
- Developing future business opportunities



#### Decarbonization

Sustainable operations & low-emission products

- Electrification of mining operations and decarbonization of pyrometallurgical operations
- Expanding high grade ore to reduce emissions intensity
- Creating new low-emissions intensity alloy products



#### Ambitious mid-term to long-term production targets

>10<sup>Mt</sup>

Mn ore

(production capacity can flex depending on market situation)

Up to 800kt

Mn alloys

(Targets assessed based on market demand & margins)

60<sup>Mwmt</sup>

Ni ore at Weda Bay

1.0<sup>Mt</sup>

**HMC** 

>75<sup>kt-LCE</sup>

Li battery grade LCE

Energy transition Projects in

Preparation phase



#### "Act for positive mining": a new ambitious CSR roadmap

Responsible mining is part of the solutions to support the energy transition

## 3 AREAS FOR ACTION TRANSLATED INTO 10 AMBITIONS FOR 2026



**3 AMBITIOUS 2035 TARGETS** 

#### Care for people

- Take care of health and safety of people on our sites
- Provide an inclusive environment where everyone can grow
- Accelerate the local & sustainable development for communities

- Trusted partner for nature
- 4 Control & optimize water consumption
- 5 Biodiversity preservation
- 6 Mitigate risk of pollution / Reduce environmental impact

#### Transform our value chain

- Reduce the CO<sub>2</sub> footprint of our value chain
- Optimize mineral resources consumption and contribute to a circular economy
- 9 Develop responsible value chain that respects our Human rights and CSR requirements
- Mining sites assessed by IRMA

100% Sites with D&I<sup>2</sup> label

Biodiversity towards net positive impact

-40% CO<sub>2</sub> emissions reduction scopes 1&2<sup>3</sup>



<sup>1100%</sup> of mining sites engaged in an independent assessment process

<sup>&</sup>lt;sup>2</sup> Diversity & Inclusion

<sup>&</sup>lt;sup>3</sup> Absolute target, in tons of CO<sub>2</sub> vs. 2019

#### Biodiversity, a priority



- Setting an ecological example in ore extraction before, during and after operation, integrating a territory approach
- Developing R&D projects to develop knowledge, design innovative tools and methods, and improve practices
- Raising awareness, training and disseminating knowledge with our internal and external stakeholders



Research & innovation programs in line with objectives adopted at COP 15, focusing on:

- Conservation & protection of habitats & species
- Ecosystem restoration
- Development & sharing of scientific knowledge
- Awareness-raising and training









- Dedicated teams at every mine
- Mitigation hierarchy at the heart of the action
- Strengthening our action plans to align with IFC PS61 & the IRMA standard
- Biodiversity & ecosystem services studies from the earliest stages of mining project development
- Rehabilitation during and after mining
- Preservation of water resources: monitoring, management plans on sites on all sites within 3 years, targets for reducing water withdrawals



- No deep-sea tailings placement
- No exploration and mining activities in natural sites inscribed on the UNESCO World Heritage List, UNESCO Biosphere Reserves and protected areas classified IUCN Ia, Ib, II and III.



#### "IRMA": aligning with the highest standards in responsible mining

A standard encompassing international best practices

EQUAL multistakeholders governance Including NGOs

and local communities

BEST-IN-CLASS comprehensive standard

ASSESSMENT process of mining sites by third party

TRANSPARENCY through public report



100%

of mining sites engaged in an independent assessment process by 2026

2021-22

4 sites completed self-assessments

2023

1st independent audit at GCO in Senegal

Self-assessment at Weda Bay

2024

1st audit expected at Eramine in Argentina



#### Eramet capital allocation policy

#### Balance sheet

 Maintain adjusted leverage below 1x on average through the cycle 02

#### Capex

- Disciplined investment policy
- Deliver organic growth with very quick payback and attractive returns
- Unlock strategic greenfield projects and de-risk via partnership model

03

#### Dividend

- Reward shareholders for their long-term commitment
- Return value created by successfully delivering our projects

Strong balance sheet and higher recurring earnings allowing temporary higher leverage to fund growth







#### Pricing features of **Eramet's** businesses



No future market: OTC<sup>1</sup> negotiation

**CRU** index: bi-weekly

- Mn ore: CRU CIF China 44%
- Mn alloys:
   MC FeMn & SiMn: CRU Western
   Europe spot price

Fastmarkets Metal Bulletin index: weekly

Mn ore: high grade index, CIF Tianjin



#### Nickel ore indexes

- Weda Bay: HPM nickel 1.8%/35%<sup>2,3</sup>
- SLN: Ni ore CIF China 1.8% (CNFEOL)

Class I Nickel traded on the LME & SHFE indices

#### Class II Nickel

- NPI (Weda Bay): SMM NPI 8-12% index
- Ferronickel (SLN): FeNi market spot price



OTC<sup>1</sup> negotiation

Eramet's prices published are based on internal analysis

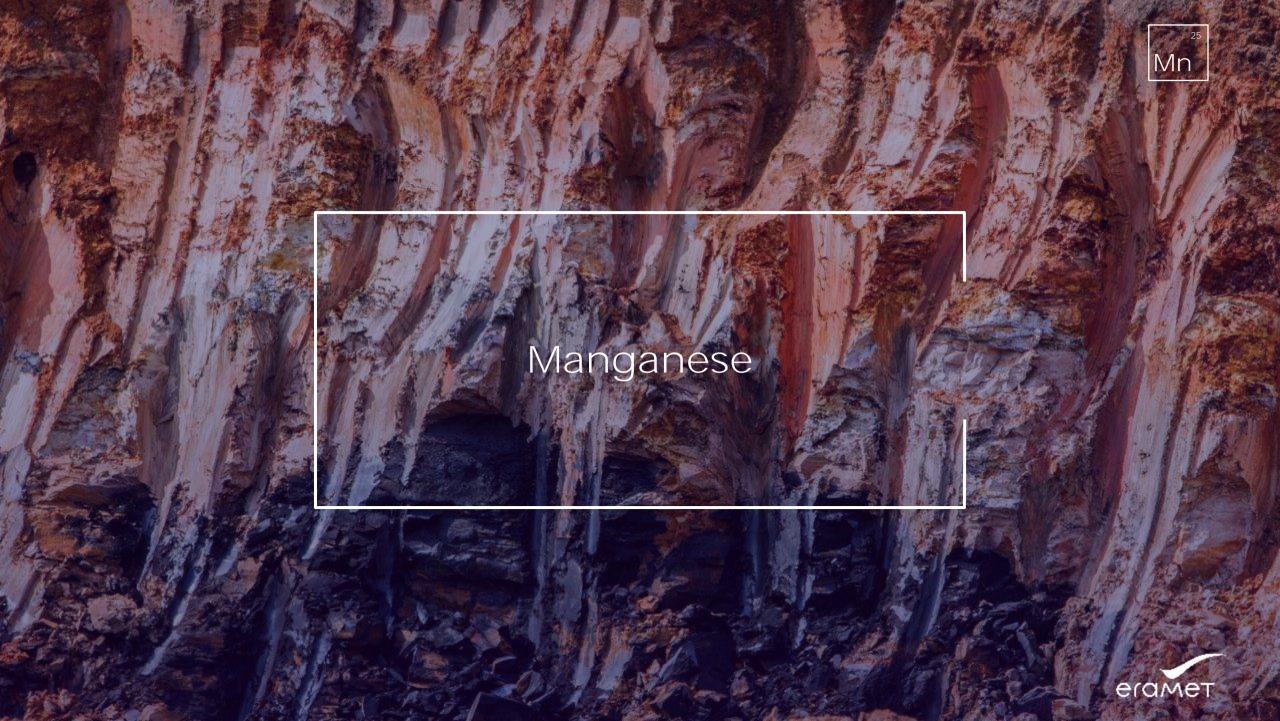
TZMI providing proxy for **Zircon & Ilmenite prices** 



<sup>&</sup>lt;sup>1</sup> OTC: Over The Counter

 $<sup>^2</sup>$  Indonesian prices set according to domestic market conditions, in compliance with a government regulation published in April 2020

<sup>&</sup>lt;sup>3</sup> Monthly price floor formula indexed on LME with 1 month lag and based on ore grade and moisture rate



#### Carbon steel, the main end-market of Manganese

Manganese

Average content of 0.35t Mn per tonne of ore

<30% Mn content "Low-grade local" ore

>30% but <40% Mn content "Medium-grade" ore

>40% Mn content eramet "Rich/High-grade" ore

Push from the steel industry for highgrade ore: lower energy & CO2 emissions intensity



Average use of Mn ore 2.Ot per tonne of allov

Standard alloys eramet

50-85% Mn content 2-8% carbon content



Steel (construction & machinery)

allovs eramet

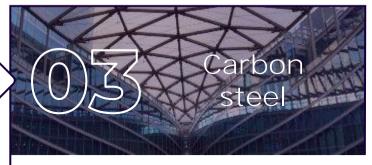
Mn content

<2%

carbon content



Premium steel (automotive & energy)



10kg

Average content of Mn allov per tonne of steel (7 kg of Mn content per tonne of steel)

Carbon steel industry



Construction 50-70%



Automotive 10%

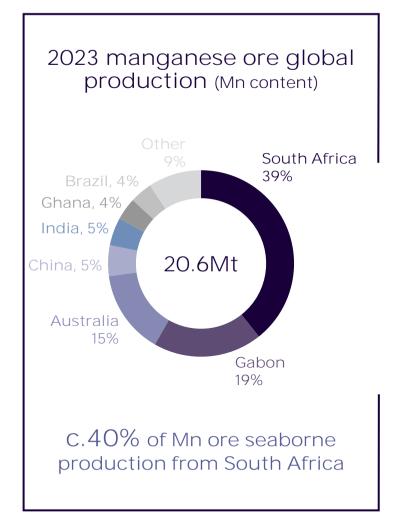


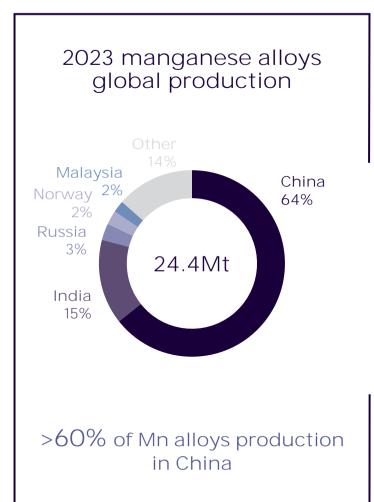
Other industries

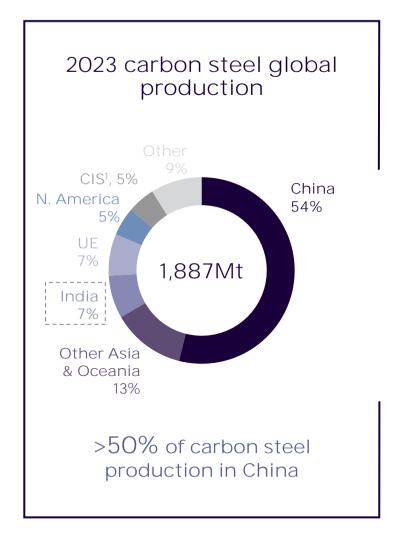
Manganese makes steel harder, more elastic, wear-resistant



#### China driving demand for Manganese ore, with India emerging









### Manganese activities in Gabon: an integrated value chain from mine to the customer



Optimizing ore recovery & transportation



## Moanda: world's largest high-grade manganese mine positioned on the first quartile of its cost curve





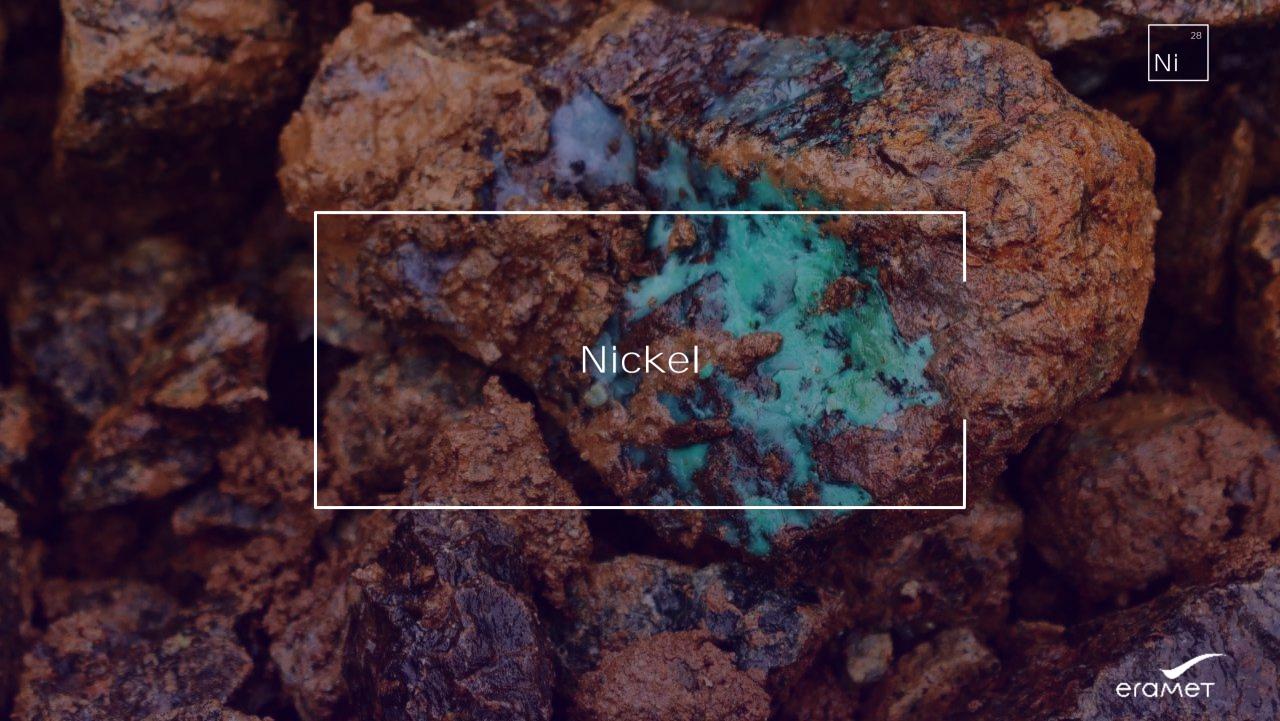




#### A leading Mn alloys producer perfectly positioned to deliver the most attractive markets, North America & Europe







#### Stainless steel, today's main end-market for Nickel,

#### with EV batteries booming





#### Sulfide-type ore

Canada, Russia

#### 26% of global production

- Nickel combined with several other valuable metals
- Nickel to be transformed in nickel concentrate

#### Laterite-type ore

Indonesia. New Caledonia e



74% of global production

Nickel to be transformed into ferronickel, NPI ("Nickel Pig Iron") or nickel metal

## Primary nickel production<sup>1</sup>

#### Nickel Class I<sup>2</sup>



#### Class I production:

Nickel salt and Nickel metal through1) hydrometallurgical process or2) pyrometallurgical process (matte)

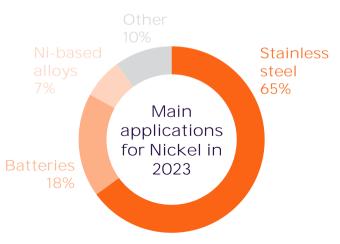
#### Nickel Class I<sup>2</sup>



#### Class II production:

Ferronickel (15-50% Ni) and NPI (<15% Ni) through pyrometallurgical process





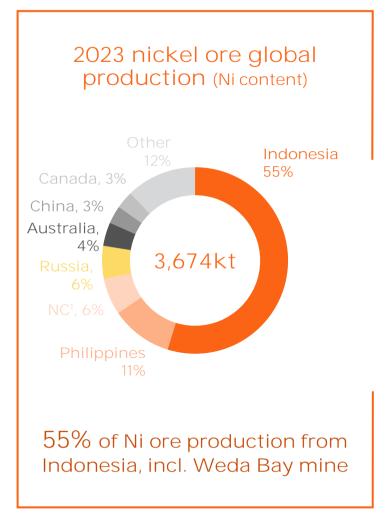
Properties of Ni: Mass & surface resistance to oxidation; ductility; high melting point; electrical resistance; catalytic properties

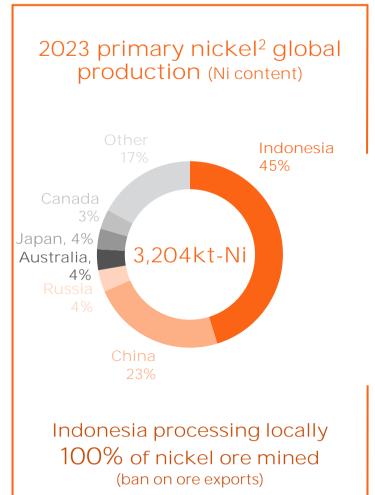


<sup>&</sup>lt;sup>1</sup> Excluding Recycling

<sup>&</sup>lt;sup>2</sup> Class I: product with nickel content of 99% or more; Class II: product with nickel content of less than 99%

## Indonesia emerging as the largest player in Nickel, in a context of growing demand







<sup>&</sup>lt;sup>1</sup> NC: New Caledonia

<sup>&</sup>lt;sup>2</sup> Ferronickel, Nickel Pig Iron (NPI), nickel metal, briquettes, nickel salts, other primary nickel products

## Weda Bay: world's largest nickel mine supplying an extensive industrial park (IWIP) of NPI & HPAL plants







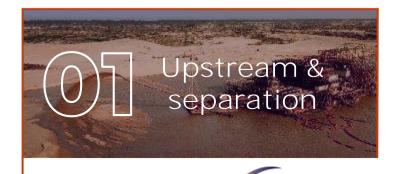




### Ceramics & pigments, the main end-markets for Mineral sands



Zr



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**Ti** 

Dredge mining

Separation of titanium minerals

(ilmenite, leucoxene, rutile)



#### егамет

Dredge mining followed by mineral separation

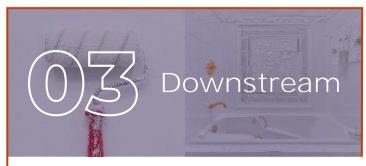


#### (Optional)

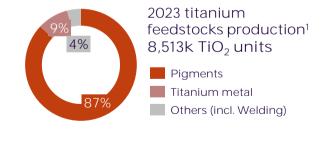
Titanium slag / synthetic rutile

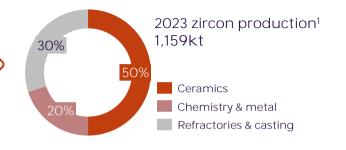
ETI plant sold in 2023

Flour, opacifier, fritz, fused zirconia & ZOC



#### Main applications





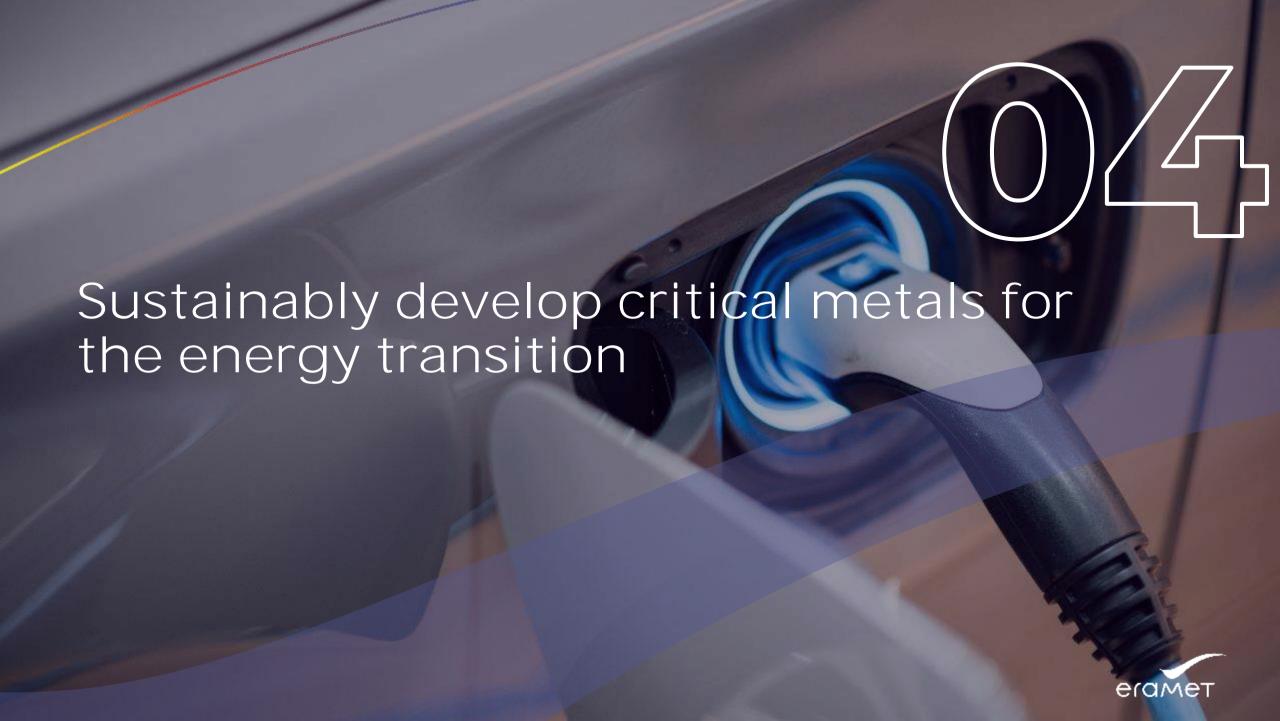


#### GCO: world's largest single dredge mineral sands operation $\Box$

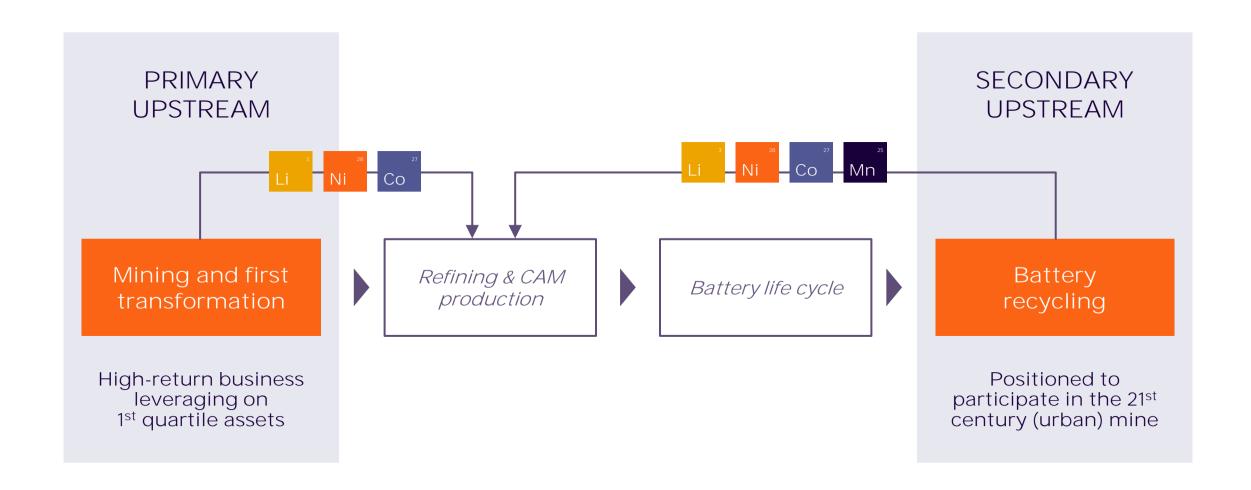








# Well positioned in the battery value-chain to sustainably create value leveraging on our core expertise





### . .

## Energy storage, the main end-market for lithium



### From brines

Salar brines

#### егамет

Centenario project in construction, Argentina

Geothermal brines

### егамет

Lithium project under study in Alsace, France

From lithiniferous minerals (spodumene)

# Transformation

### Lithium carbonate

Li<sub>2</sub>CO<sub>3</sub>

65% of 2023 global production

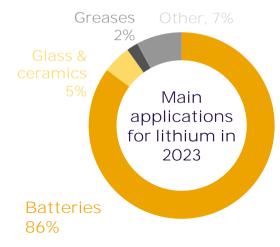
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### Lithium hydroxyde

LiOH

35% of 2023 global production



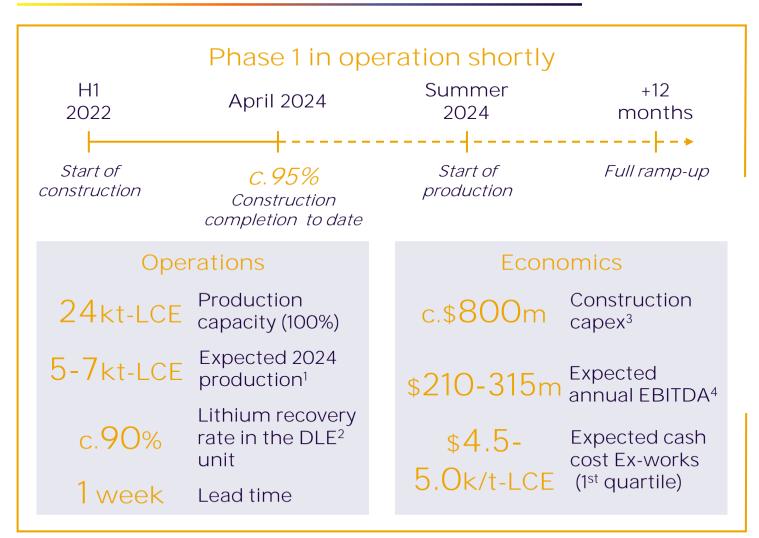


in the form of lithium-ion batteries for electric vehicles (EV), portable electronics, and the storage of electricity on transport networks



# Centenario: a sustainable & competitive battery-grade DLE technology project coming on-stream shortly





Phase 2 (1st tranche) conditionally Board approved

30kt-LCE Production capacity (100%)

c.\$800m Capex<sup>5</sup>

\$4.5-5.0k/t-LCE Cash cost in line with Phase 1

Start of production subject to construction permits & contracts with 12-months ramp-up



<sup>&</sup>lt;sup>1</sup> Subject to date of first production

<sup>&</sup>lt;sup>2</sup> Direct Lithium Extraction

<sup>&</sup>lt;sup>3</sup> o/w c. \$480m funded by Tsingshan

<sup>&</sup>lt;sup>4</sup> On a 100% basis, incl. royalties and assuming a long-term price of \$15-20/kg-LCE CIF

<sup>&</sup>lt;sup>5</sup> Not assuming potential deviations from EPC nominal contract value

# Building a portfolio of projects in energy transition metals

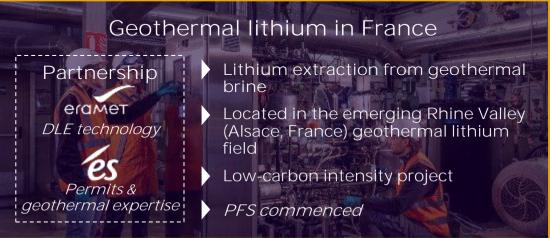


### Projects still in study phases

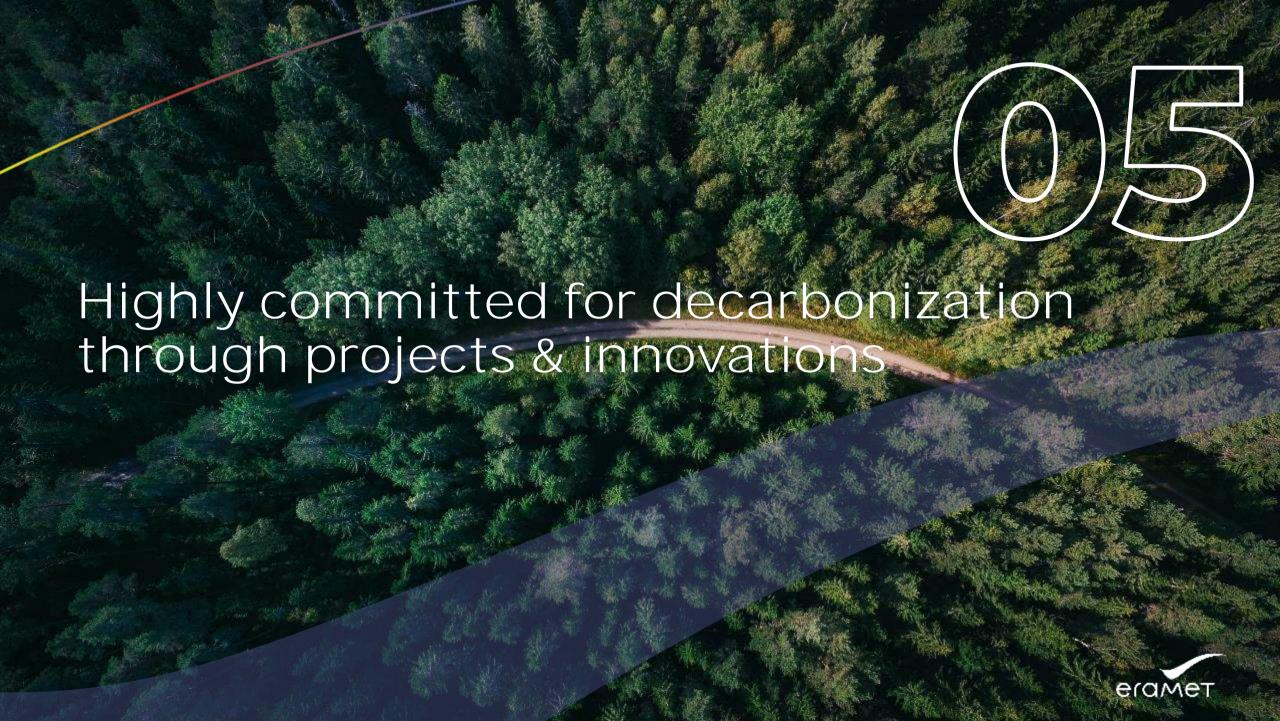




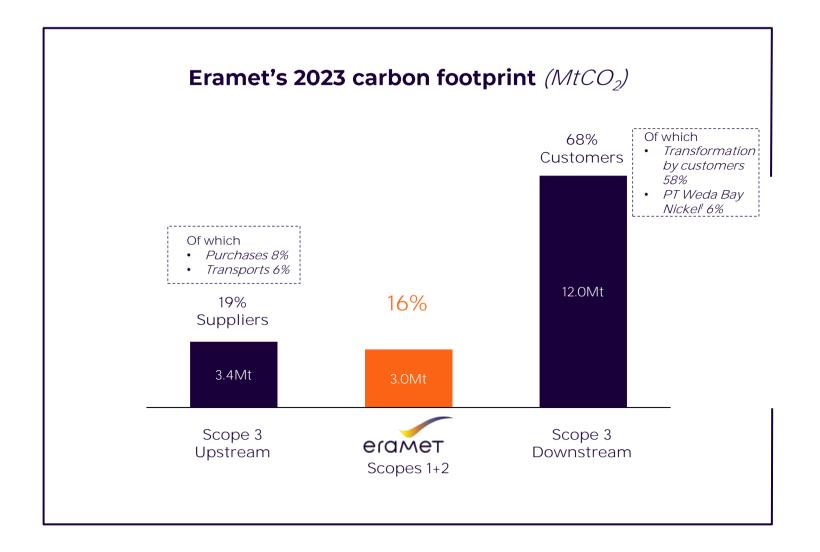






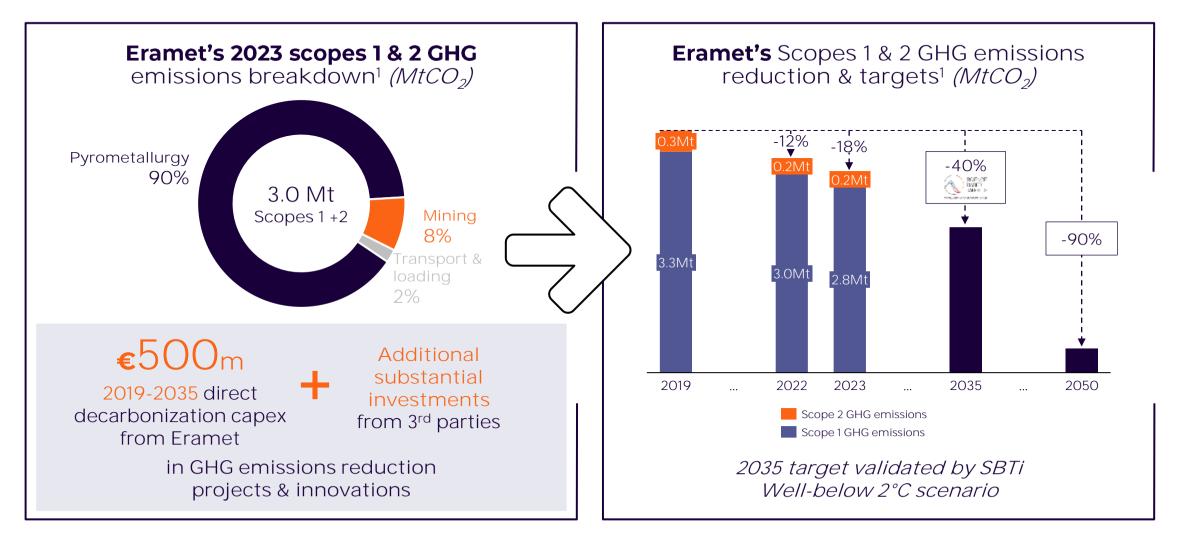


# **Eramet's** carbon footprint: 84% related to Scope 3



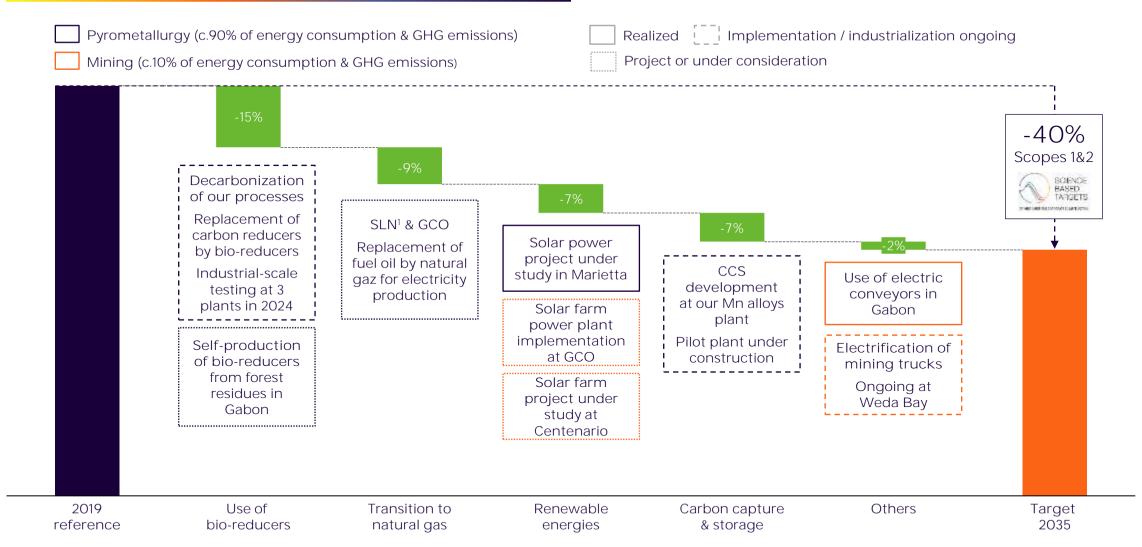


## 90% of the Group's direct GHG emissions come from pyrometallurgy



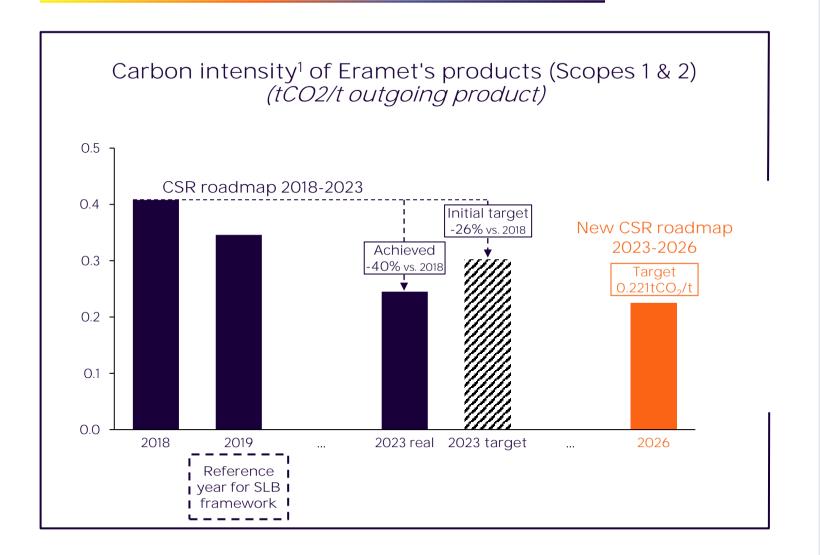


## Decarbonization levers tailored to **Eramet's** challenges





# Significant decrease in the carbon intensity of the Group's products since 2018





2023 target surpassed

-40% achieved

vs. -26% initial target

- Increase of mining activities, less emissive than pyrometallurgy
- Improvement thanks to energy efficiency & decarbonization actions

### SLB<sup>2</sup> financing framework

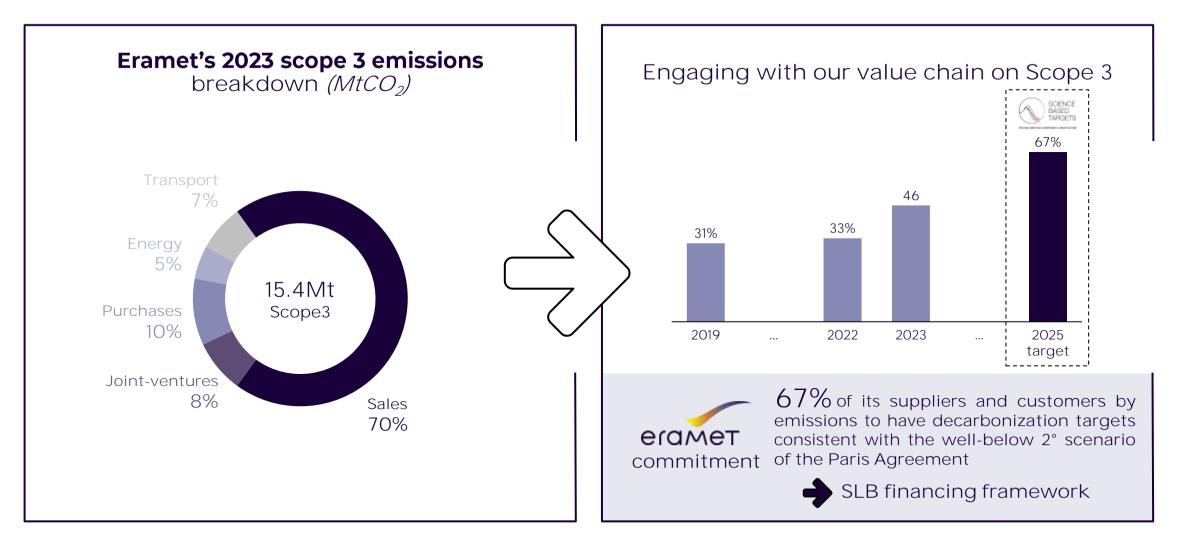
-35% target in 2025 vs. 2019 (Carbon intensity)

-40% target in 2030 vs. 2019 (Carbon intensity)



<sup>&</sup>lt;sup>2</sup> Sustainability-Linked Bonds

# Supporting Eramet's value chain in reducing its emissions







# Eramet perfectly positioned to further unlock value in a new era of metals

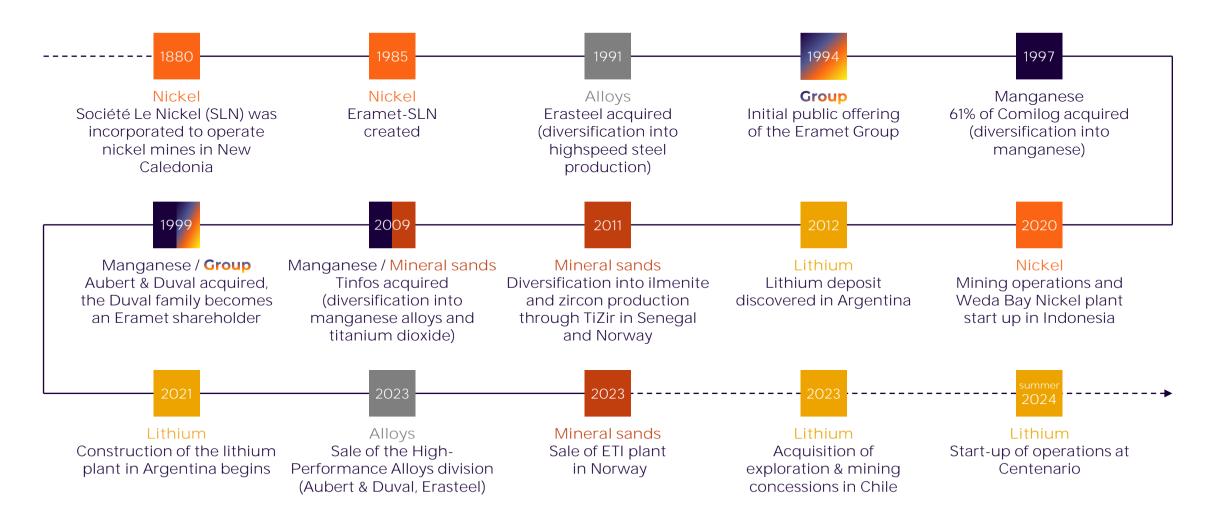




# eramet

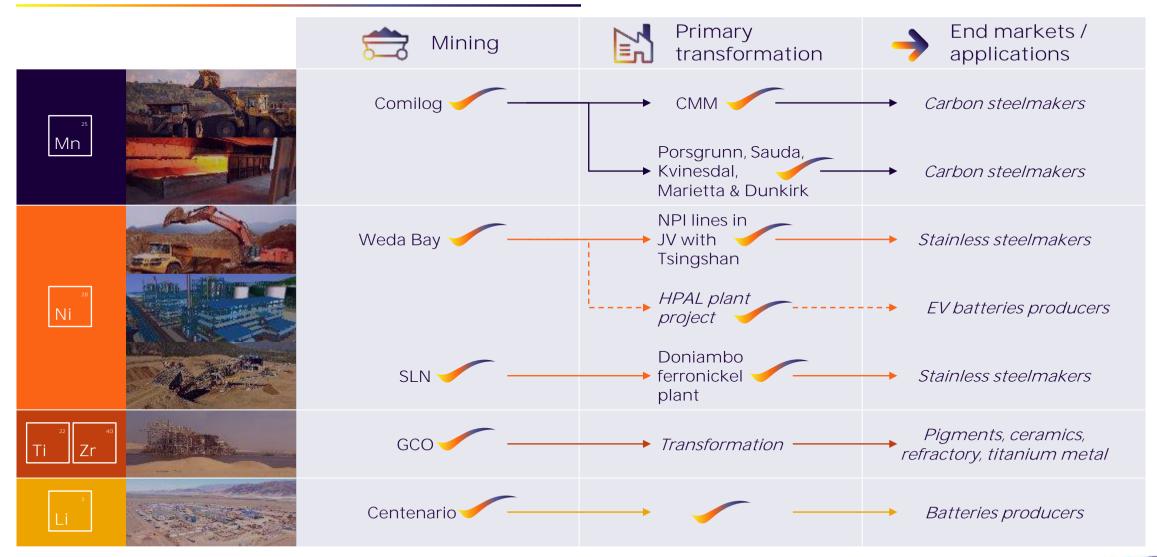
Appendices

## A Mining & Metals longtime player



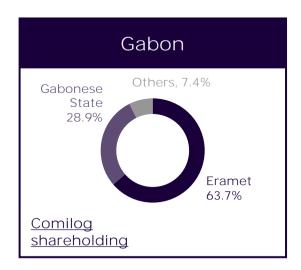


## Positioning of Eramet in the M&M value chain

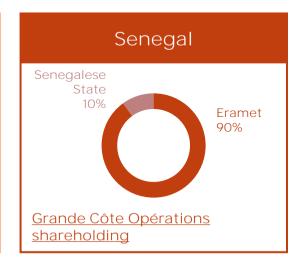


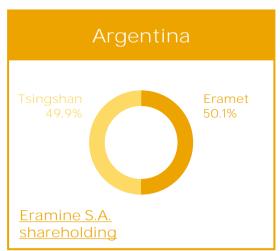


# Eramet associates the main countries & territories where it operates

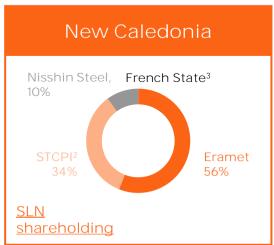


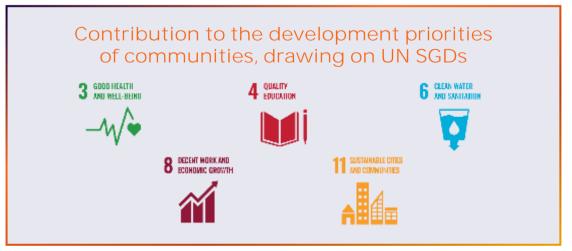














<sup>&</sup>lt;sup>2</sup> STCPI: entity owned by the New Caledonian provinces, holds around 4% of Eramet's share capital

<sup>&</sup>lt;sup>3</sup>1share

### An seasoned Executive Committee



Christel BORIES

After graduating from the École des Hautes Études Commerciales (HEC), Christel Bories began her career in 1986 as a strategy consultant at Booz-Allen & Hamilton, and then at Corporate Value Associates. She then held various positions of responsibility at Umicore, followed by the Pechiney Group. After Pechiney was taken over by the Alcan Group, Christel Bories was appointed Chairwoman and Chief Executive Officer of Alcan Packaging and then Chairwoman and Chief Executive Officer of Alcan Engineered Products, and finally Chief Executive Officer of Constellium (formerly Alcan), from which she resigned in December 2011.

Christel Bories was appointed Deputy Chief Executive Officer of Ipsen (listed company) on 27 February 2013, a position she held until March 2016. She joined Eramet in February 2017 and, since May 2017, has been the Chairwoman and Chief Executive Officer of the Eramet Group.



Nicolas CARRÉ CFO, in charge of procurement & IT

Nicolas has more than 20 years of experience in senior finance positions in various sectors (automotive, flooring) and countries (United States, Czech Republic, Germany).

He joined Eramet in 2019 as Chief Controlling Officer of the Group's Mining and Metals Division.



Virginie de CHASSEY Chief Sustainability & External Affairs Officer

Virginie joined the Group in 2018.

Previously, Virginie held various positions in the field of sustainable development, communication & public affairs within the Pechiney and PSA groups



Anne-Marie LE MAIGNAN Executive Vice-President Human Resources, Health & Security

Anne-Marie has been in this position since 2019.

Before joining Eramet in 2003 where she held various HR positions in operations, Anne-Marie spent 15 years in the Saint-Gobain Group.



Charles NOUEL
Chief Operating Officer

Charles has over 30 years' experience in the mining industry, incl. 24 years with Eramet. His international career in Europe, Africa and Oceania has enabled him to develop solid technical and managerial skills in all aspects of mining and metallurgy. Since 2016, he was Director of the Mineral Sands Business Unit.



Geoff STREETON
Chief Development
Officer, in charge of
Strategy, Innovation &
Business Development

An Australian national, Geoff joined Eramet on 1<sup>st</sup> March 2022.

Previously, he held various operational and business development positions in the mining industry within major industrial groups such as BHP and Mitsubishi Corporation.



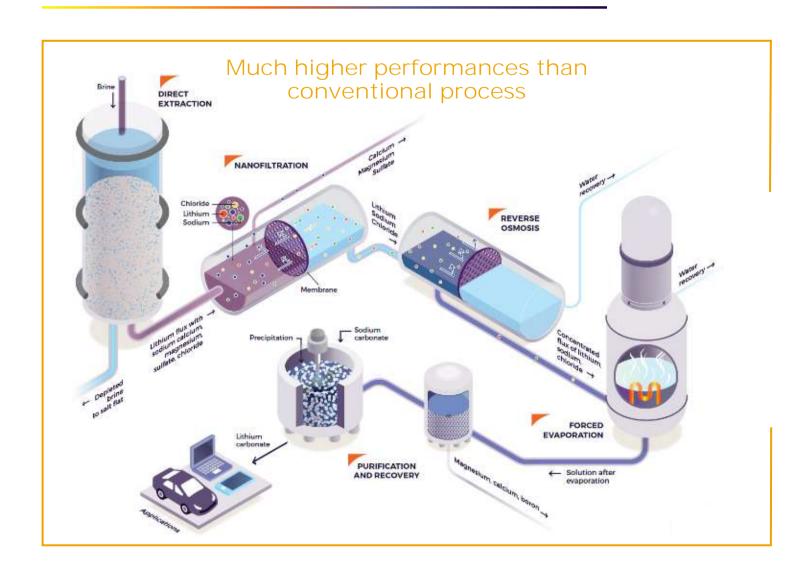
Guillaume VERCAEMER Group General Counsel

Guillaume began his career as a lawyer at Schlumberger followed by Usinor. He subsequently joined the Arcelor group and became successively M&A and Group Legal Director of ArcelorMittal. Since 2020, he was Legal Director and Director of Mergers & Acquisitions at Framatome.



# Developed in-house, Eramet's Direct Lithium Extraction technology combines strong competitiveness...





### Direct lithium Extraction (DLE)

- Proven industrial process over the past 20-years (aluminum-based lithium sorbent)
- Proprietary lithium sorbent working at native temperature of the brine (20°C)
- 90%<sup>1</sup> lithium recovery yield of the DI F unit

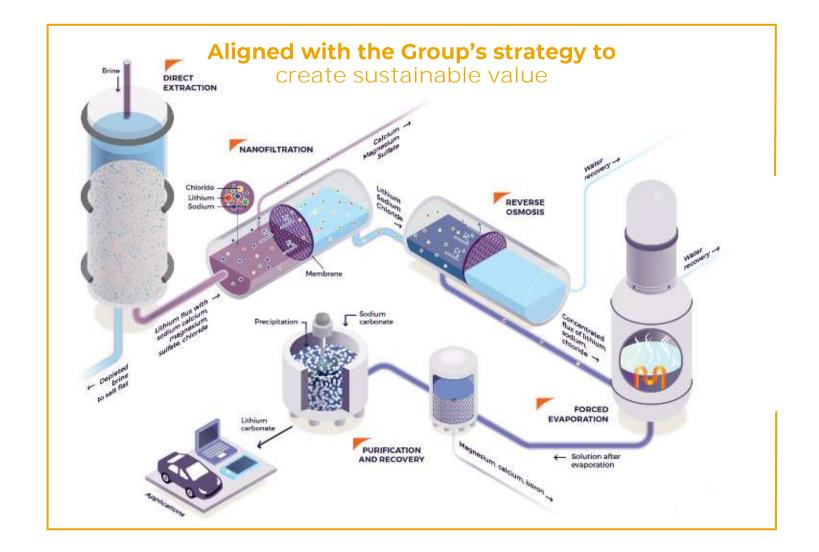
Industry leading yield much higher than traditional evaporation process (c. 40-50%)

Almost twice less brine pumped<sup>2</sup>

Thus, optimized management of the deposit's hydric balance



## ... as well as high sustainability standards





### Water recycling

- Regeneration of the lithium sorbent only by water (DLE based on titanium or manganese sorbents use acid) and at 20°C
- Water recycling by reverse osmosis & forced evaporation
- 60% process water recycling rate

### Efficient purification

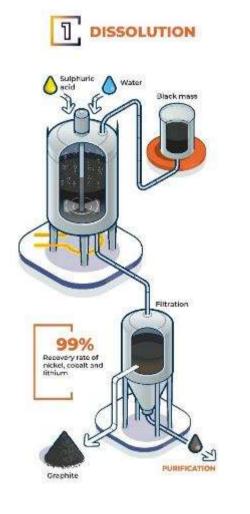
- High selectivity of the DLE unit
- Nanofiltration & ion exchange for solid waste minimization

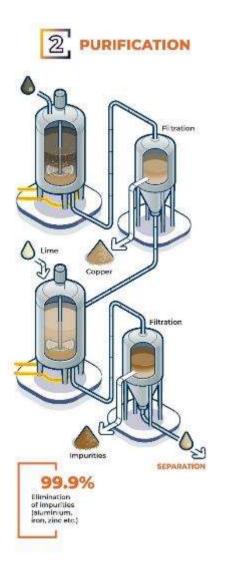
### Swift production

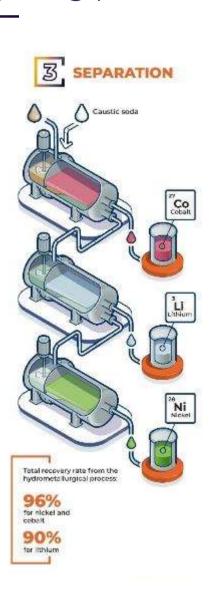
1 week lead time vs. 12-18 months on evaporation process



# Closed-loop lithium-ion battery recycling process











### Care for people: 2026 ambitions



Take care of health and safety of people on our sites

FR2 < 1.0

100%<sup>1</sup> of our employees benefit from a common social protection floor

90% of sites have a Well Being programme

Provide an inclusive environment where everyone can grow

30% of women managers

1,000 "early career contracts" opportunities

90% of employees with a formal development discussion

Accelerate the local & sustainable development for communities

6,000 jobs voluntarily supported (excluding core business)

500 young people, 50% of whom come from local communities 50% girls, supported for qualifying training in secondary or higher education

2035 TARGET 100% Sites with Diversity & Inclusion label



## Trusted partner for nature: 2026 ambitions



4 Co

Control & optimize water consumption

60% at GCO

80% at Centenario

Recycling rate in water-stressed areas for current or future projects

100% of sites have a Water management plan including reduction targets for all sites

5

Biodiversity preservation

Rehabilitation ratio  $\geq 1.0$ 

100% of our mining sites have a Biodiversity Action Plan in line with IFC Performance Standards

6

Mitigate risk of pollution / Reduce environmental impact

100% of sites have a diffuse dust source map and a reduction action plan for major sources

100% of sites, identified as sensitive, have ambient air quality monitor-ing at neighbouring communities and share data

100% of sites have a full water discharge monitoring and share data

2035 TARGET

Biodiversity towards net positive impact



### Transform our value chain: 2026 ambitions





Reduce the CO<sub>2</sub> footprint of our value chain

Reduce emissions per ton produced on scopes 1 & 2 to 0.221tCO2/t

Metallurgy: Develop and validate path to Near Zero Alloys

Mine: Reduce by 10% the carbon footprint of our mining activities

67% of our suppliers and customers to commit to reduce their  $CO_2$  footprint in line with the Paris agreement

Optimize mineral resources consumption & contribute to a circular economy

Optimal management and recovery of plant material resources

Monitor and continuously improve mineral resources valorisation ratio

Develop a robust technical and economic model to industrially recycle EV batteries in Europe Develop responsible value chain that respects our Human rights & CSR requirements

90% of our suppliers rated at-risk assessed on their CSR practices by Ecovadis

100% of our customers assessed yearly on their compliance with our CSR or ethical commitments

100% of sales and purchasing teams trained on ethics every year



Audit every mining site - including our Joint ventures - with IRMA standards

2035 TARGET

-40% CO<sub>2</sub> emissions reduction scopes 1&21



### CONTACTS

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