



General Meeting

2024



eramET

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Presentation of the Group's situation in 2023, its outlook and its strategic roadmap

Christel BORIES
Chair & CEO

Nicolas CARRÉ
CFO, in charge of Procurement and IT

01

1. 2023 retrospective

Unless otherwise specified, financial figures are presented in accordance with IFRS 5 - Non-current Assets Held for Sale and Discontinued Operations -, in line with Eramet's new scope focused on the Mining & Metals division.

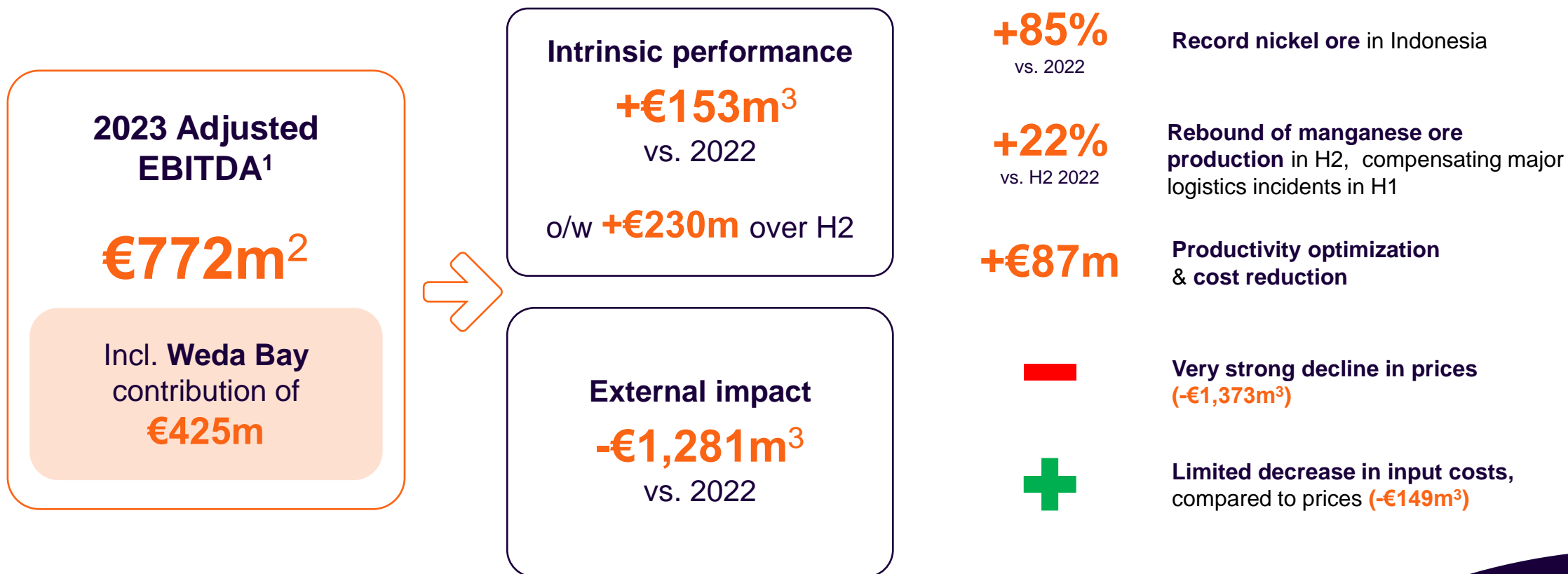
In a very challenging year 2023, Eramet demonstrated its ability to withstand low-cycle periods while developing its future projects

- ⇒ **New record nickel ore production** in Indonesia and **rebound of manganese ore production** in Gabon in H2
- ⇒ **Excellent intrinsic performance in H2 2023**, confirming the Group's strong fundamentals
- ⇒ **Solid cash generation** in a context of growth capex and despite a challenging environment
- ⇒ **Robust financial structure**
- ⇒ **Completion of the construction of our lithium plant in Argentina with production scheduled to start** this summer, and reaching full capacity within twelve months¹
- ⇒ **Success of our first CSR Roadmap; launch** of our new **“Act for positive mining”** roadmap to be among the leading players in responsible mining

¹ From start of production

A good 2023 performance demonstrating outstanding resilience of our business portfolio reshaped on its upstream activities

Capitalizing on a resilient operational performance to face a depressed price environment



¹ Adjusted EBITDA is defined in Appendix 10 – Financial Glossary of the FY 2023 results press release

² IFRS 5, reflecting new Eramet scope, excl. discontinued operations

³ Impact in terms of Adjusted EBITDA

Solid performance in terms of Free Cash-Flow in a context of growth capex

CAPEX

€522m¹

Growth capex

€249m^{1,2}

o/w **€184m**

to sustain organic growth
in Gabon

FCF GENERATION

€78m²

Weda Bay
contribution

€280m

NET DEBT

€614m

Adjusted leverage

0.8x³

¹ Excl. €148m negative impact on Centenario project's capex related to the extraordinary devaluation of the Argentinean peso in December 2023, offset at the level of Other financial income. No impact at Group FCF level

² Net of Tsingshan's capital contribution to the Centenario project (€250m related to capex, out of a total capital increase of €321m)

³ Net debt / adjusted EBITDA

Success of our first CSR roadmap: major achievements over the past five years

**SAFETY as #1
priority**

1.1 TRIR¹ in 2023
2023 target <4

Industry at 2.7²

Divided by 5
since 2018

2018-2023 CSR ROADMAP

98% Overall rate over 3 areas of actions



**Commitment
to people**



**Commitment
to economic
responsibility**



**Commitment
to the planet**

IRMA
Initiative for Responsible
Mining Assurance

1st independent audit
at **GCO** in 2023

Self assessment at
Weda Bay in 2023

-40%

**Carbon intensity
reduction
vs. 2018**

Initial target -26%

Creation of
« **Eramet Beyond** »
Impact investment
program

1.2
**Rehabilitation ratio
over 2019-2023**

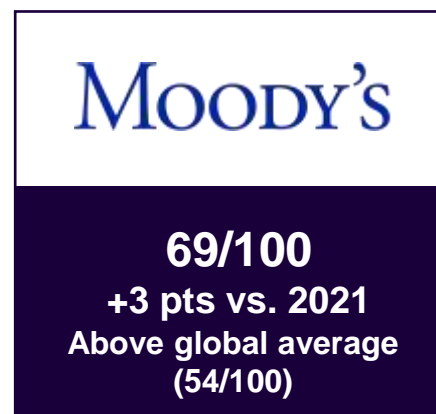
Initial target >1

Publication
of our **first Human
Rights** brochure

¹ Total recordable incident rate (FR2)

² ICMM Safety Performance Report 2022 published in July 2023

A CSR commitment and performance recognized by leading ESG rating agencies



¹ Lower is better

Progress on our strategic roadmap on the energy transition axis

Progressing on our lithium new business

Centenario project in Argentina

Phase 1

24 kt-LCE

LITHIUM (PRODUCTION CAPACITY)

- **c.95%** construction completion rate as of end of April
- **Start of production:** summer 2024
- 12-month ramp-up

Phase 2 (1st tranche)

30 kt-LCE

LITHIUM (PRODUCTION CAPACITY)

- Conditionally Board approved end 2023

Focusing on unlocking the full potential of Weda Bay mine

60 Mwmt

NI ORE
(2026 TARGET)

o/w: **40-50 Mwmt**
in 2024



c.15%

MARKET SHARE
IN NI ORE

Exploring future growth opportunities in lithium in Chile

- **120 kha** of exploration & mining **concessions in the Atacama region** acquired for **\$95m**
- Signing of **two farm-in agreements** for additional exploration & mining concessions

2. 2023 financial results & stock evolution

Unless otherwise specified, financial figures are presented in accordance with IFRS 5 - Non-current Assets Held for Sale and Discontinued Operations -, in line with Eramet's new scope focused on the Mining & Metals division.



Robust performance in 2023

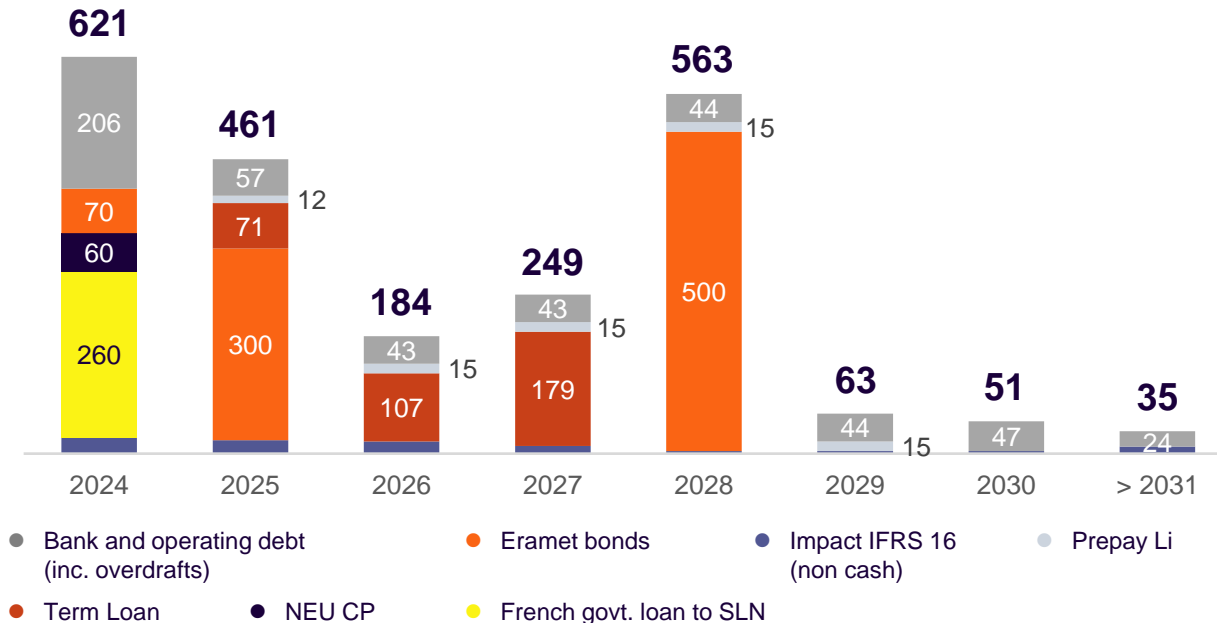
€m	2023	2022
Adjusted sales¹	3,824	5,385
Sales	3,251	5,014
Adjusted EBITDA¹	772	1,897
EBITDA	347	1,553
Current operating income	127	1,280
Net income – Continuing operations	12	930
Net income – Discontinued operations	6	(156)
Net income – Group share	109	740

€m	31/12/2023	31/12/2022
Net debt	614	344
Shareholders' equity	1,994	2,245
Adjusted leverage (Net debt / Adjusted EBITDA)¹	0.8x	0.2x
Leverage (Net debt / EBITDA)	1.8x	0.2x
Gearing (Net debt / Shareholders' equity)	31%	15%

¹ Adjusted sales, adjusted EBITDA and adjusted leverage are defined in Appendix 10 – Financial Glossary of the FY 2023 results press release

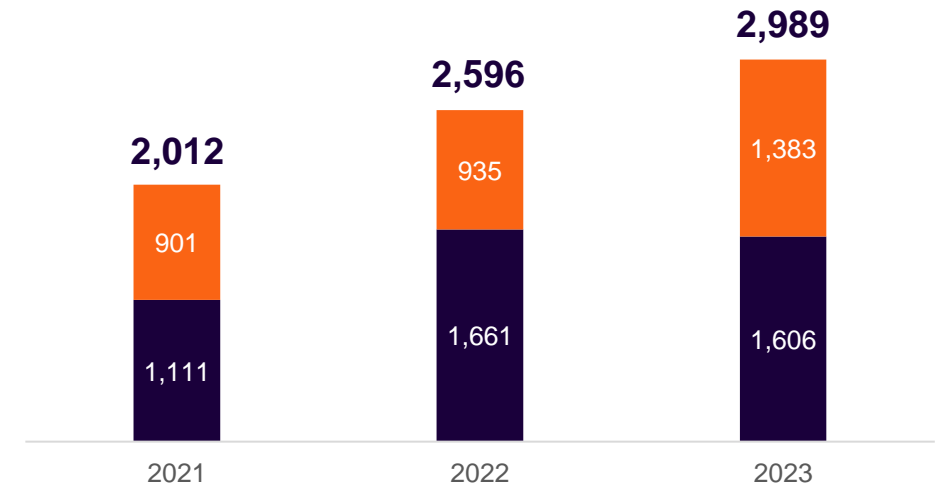
Sustained proactive management of debt structure; substantial liquidity to tackle upcoming maturities effectively

Debt maturity as of 31 December 2023 (in €m)



- Group **gross debt** incl. IFRS16 equals **€2,227m** as of 31 Dec. 2023
- Average **maturity** increased to around **3 years** in 2023
- c.40%** of gross debt (excl. RCF) at a **fixed rate**, but **low exposure of net debt**

Group financial liquidity (in €m)



- Term loan** for **€502m**, entirely drawn in January 2024
- RCF (€935m)** maturing in 2028 not drawn as of December 2023
- Lithium prepayment** financing for **\$400m** with **\$80m drawn**

Capital allocation focused on growth capex while maintaining adjusted leverage below 1x and paying our shareholders

01

Adjusted leverage

0.8x¹

02

Growth capex

€249m^{2,3}

03

Dividend

€1.5/share⁴

¹ Net debt/ Adjusted EBITDA

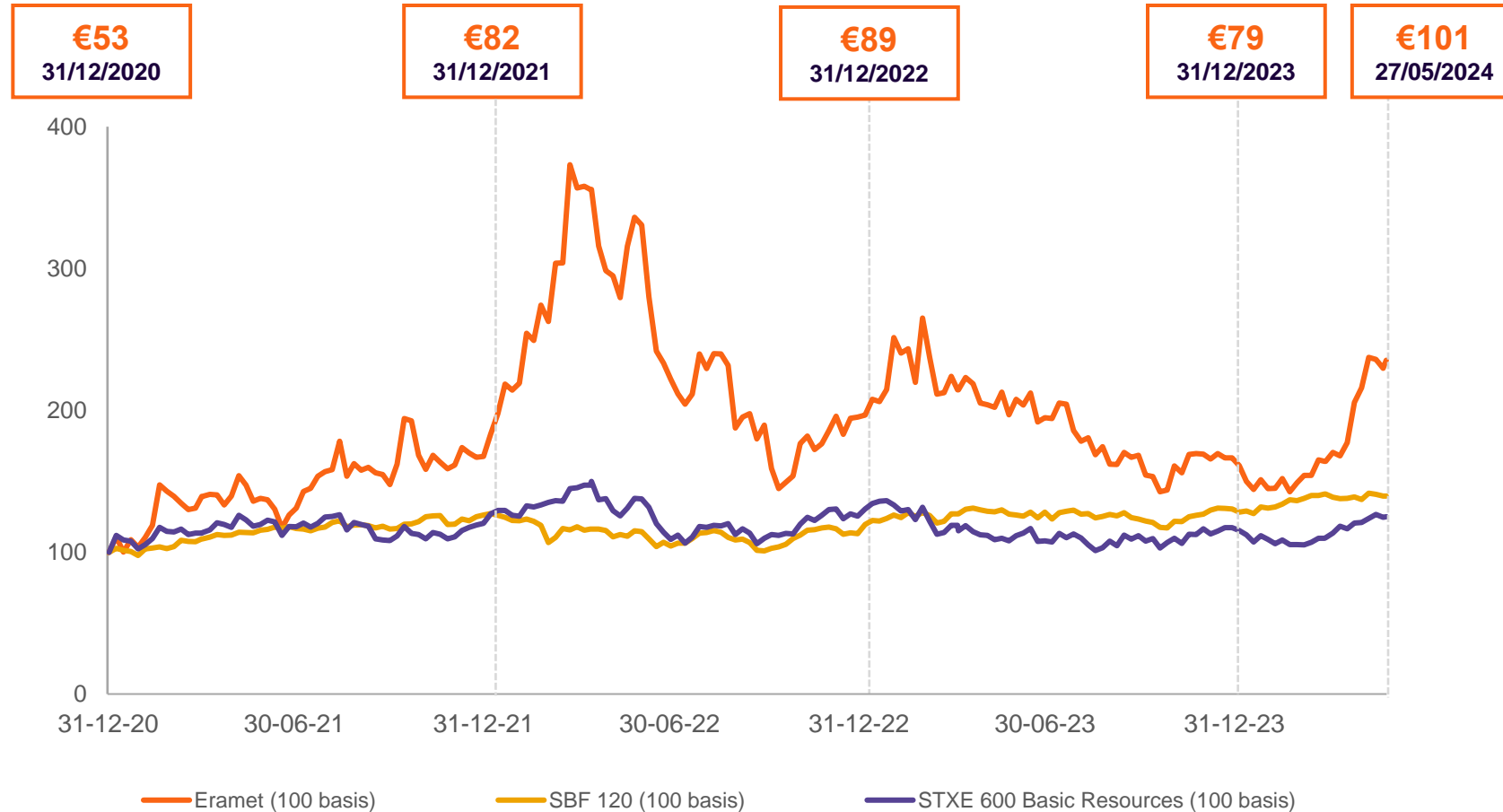
² Excl. -€148m ARS devaluation impact on Centenario project capex

³ Net of Tsingshan's capital contributions to the Centenario project

⁴ Subject to approval at General Meeting of May 30, 2024

A value accretive stock on long-term

Eramet, SBF 120, STOXX Europe 600 Basic Resources since 2021 (100 basis)



Performance

TSR¹

77% over the last 3 years²

SBF 120

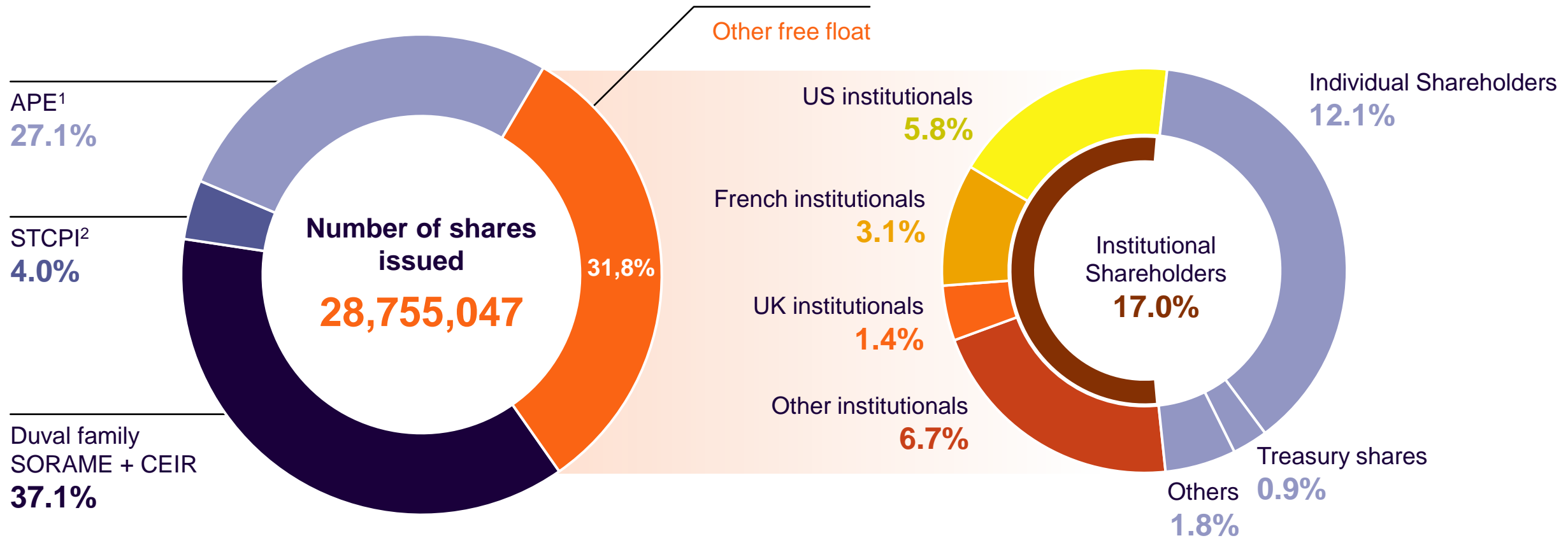
**4th BEST
PERFORMANCE**
since January 2024

**Recurring payment
of dividends**

¹ TSR = Total Shareholder Return
² 2021-2023

A historical & stable shareholding

Shareholding at 31/12/2023



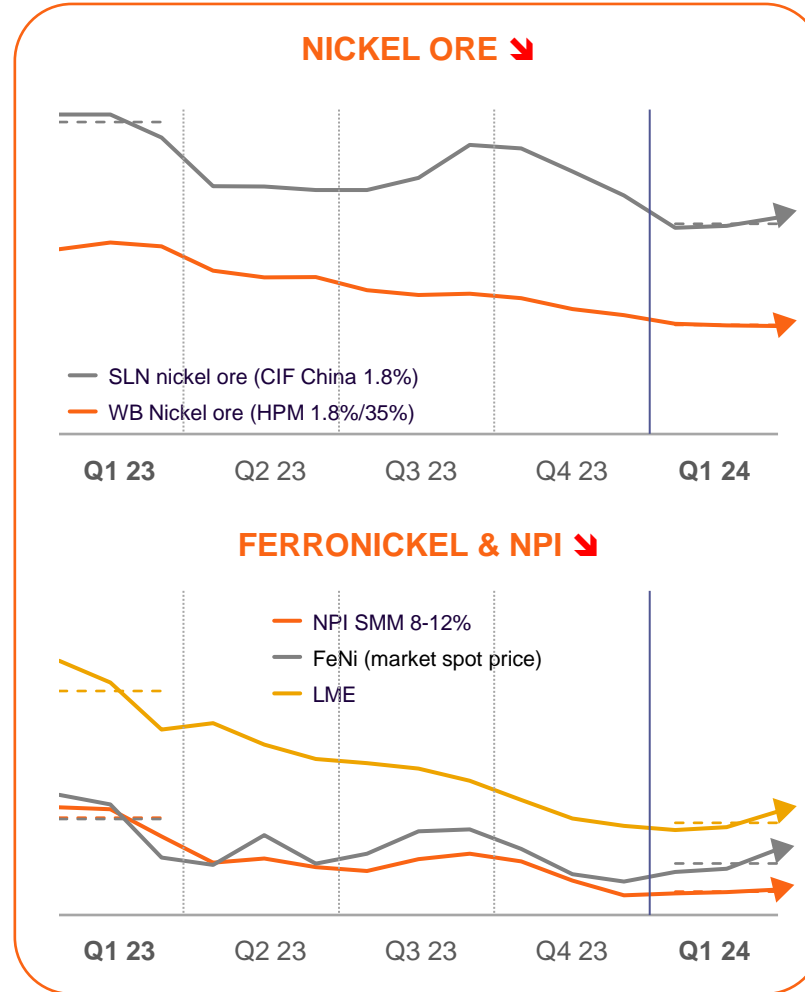
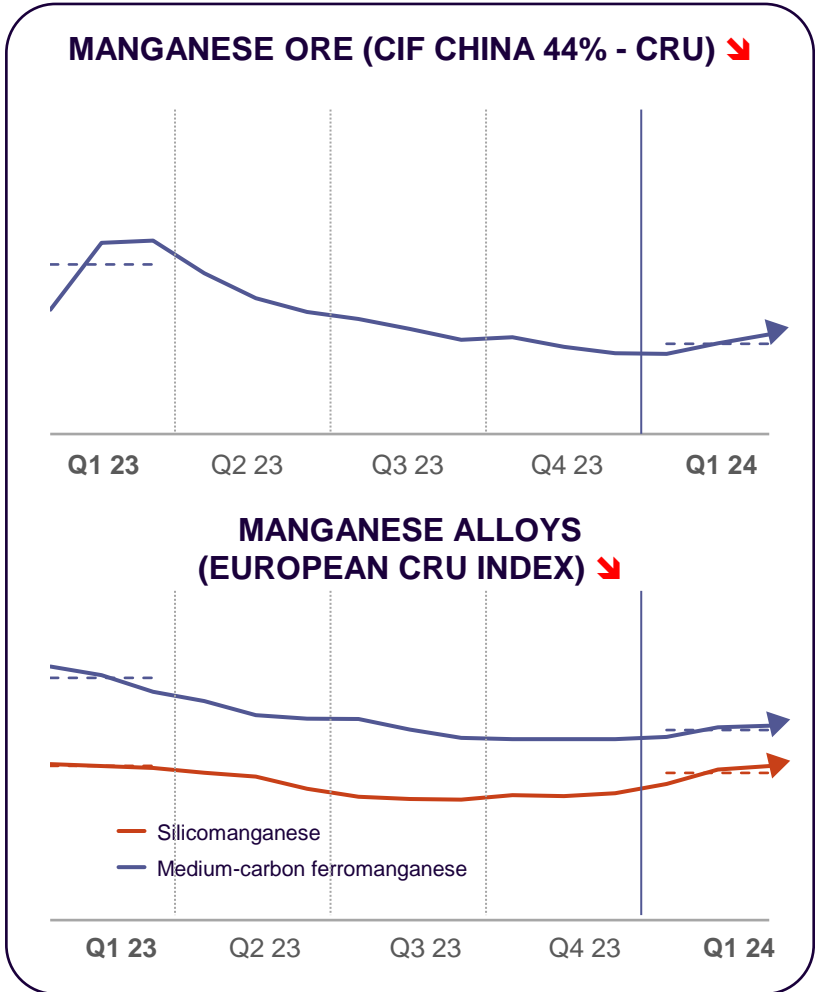
¹ APE (Agence des Participations de l'Etat): French state

² STCPI (Société Territoriale Calédonienne de Participation Industrielle): entity owned by the New Caledonian provinces

3. Q1 2024 key trends

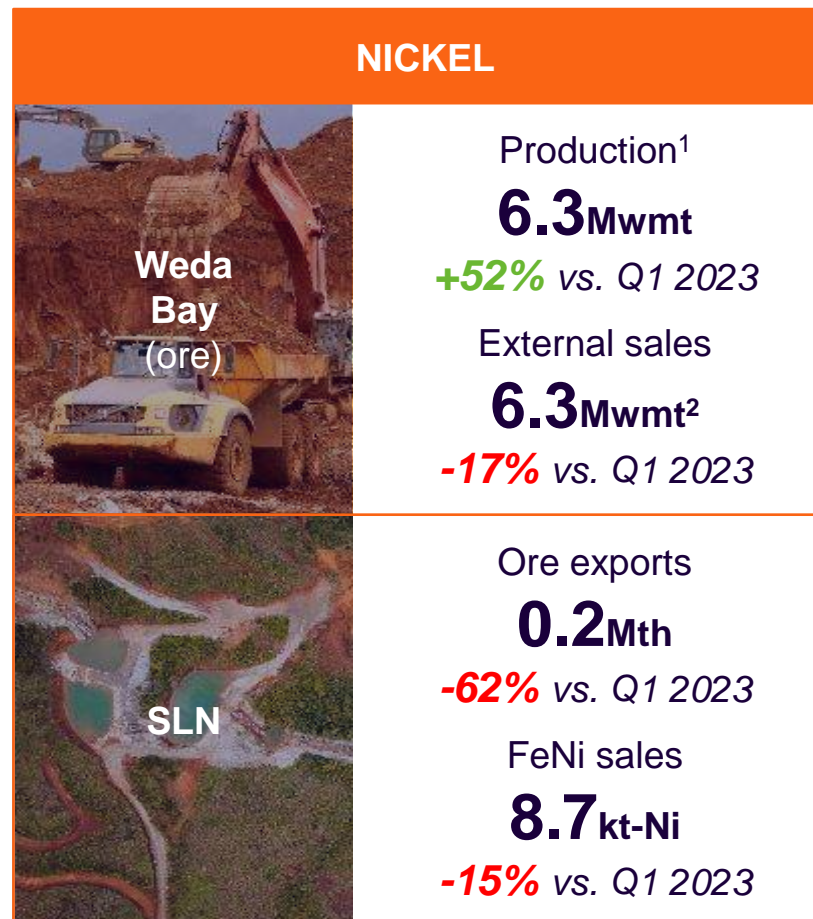
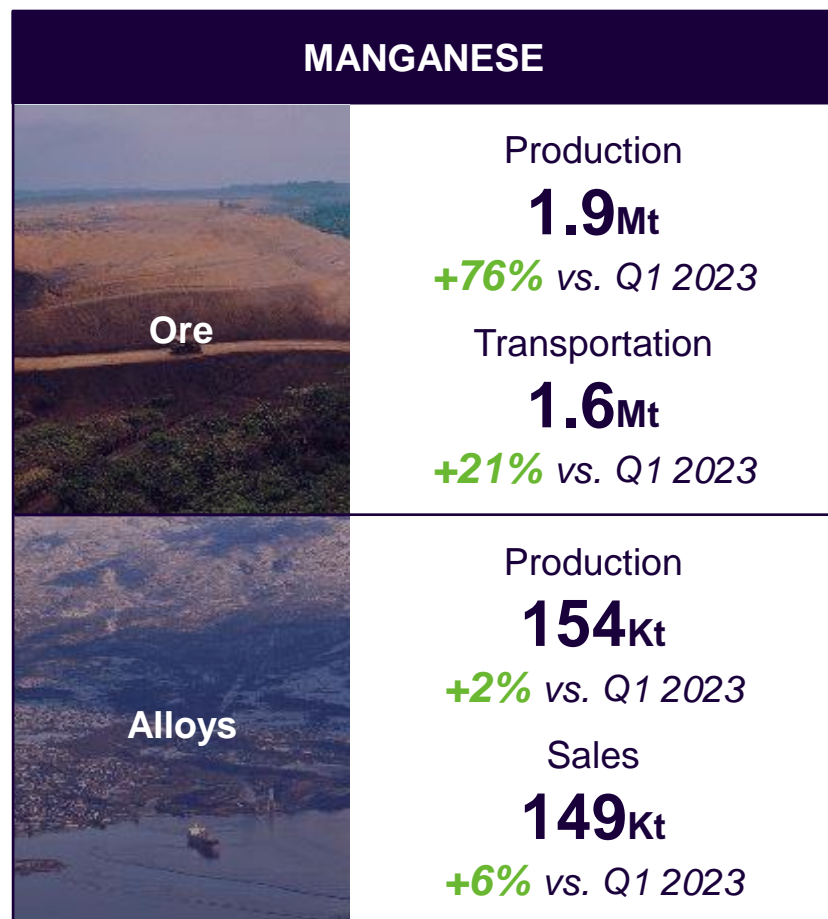
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Sharp decline in prices in Q1 24 vs. Q1 23, but more optimistic outlook from Q2



²⁵ Mn	Var. Q1 24 vs. Q1 23
Ore	-21%
FeMn	-22%
SiMn	-5%
²⁸ Ni	Var. Q1 24 vs. Q1 23
LME	-36%
Ore - Weda Bay	-42%
Ore - SLN	-33%
NPI	-31%
FeNi	-19%

Good operational performance of the Group's main mining activities vs. Q1 23 unfavourable comparison base

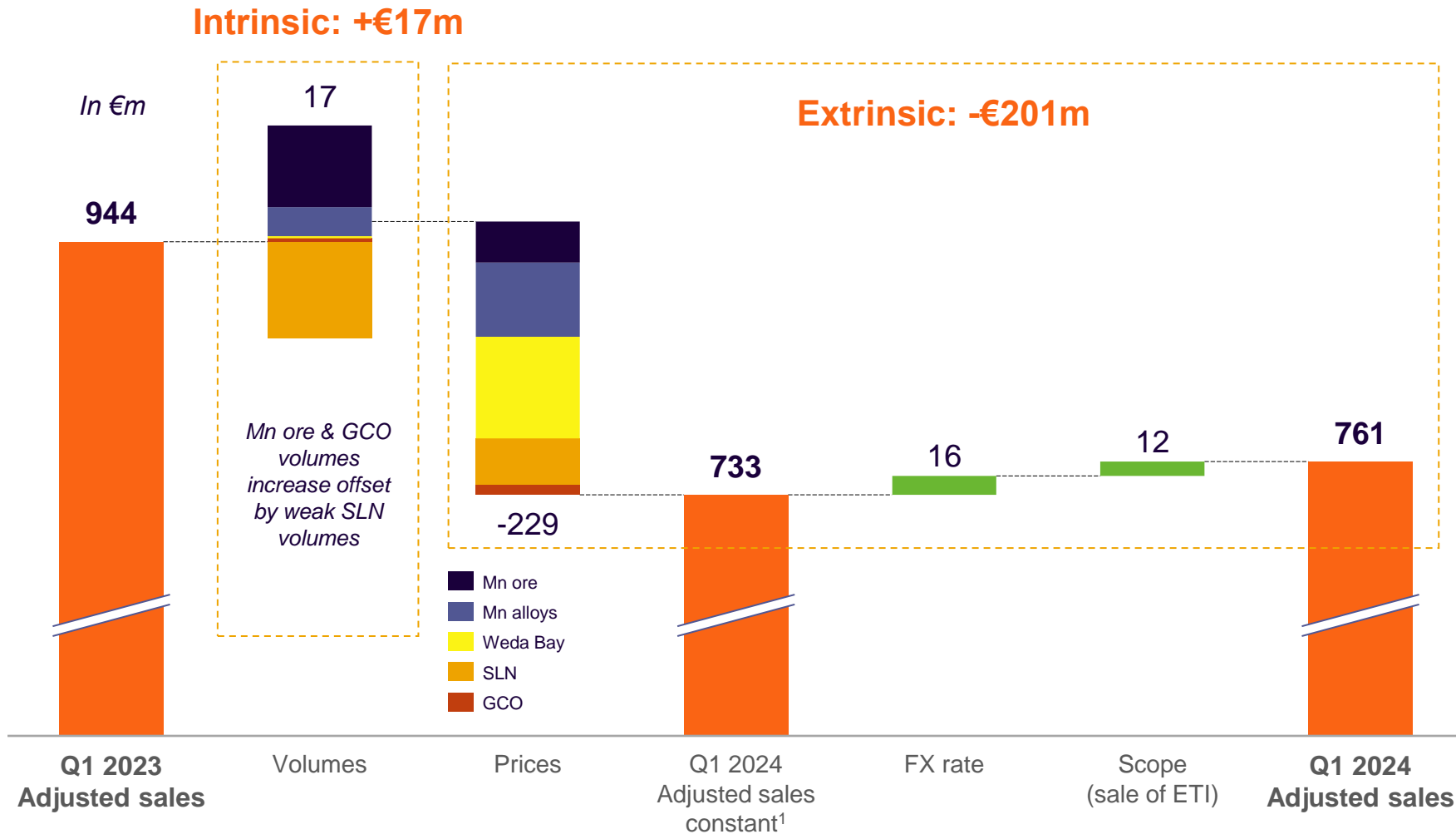


¹ High-grade saprolites

² No low-grade saprolites sales in Q1 2024, whose commercialization permit for 2024 is under assessment by the Indonesian government.

³ External sales and sales to ETI, booked as internal until August and as external from September 2023

Sales penalized by a strong negative price impact; limited volume impact due to lower volumes sold by SLN



-24%
Price impact

+2%
Volume impact

+2%
Currency impact

¹ Constant FX & scope

Successful issue of €500m sustainability-linked bonds

Successful return to the SLB¹ market with investors diversification

SLB¹ → Funding directly linked to our decarbonization roadmap

€500m

Issued amount

2029

(5.5 years)

Maturity

6.5%

Coupon

Order book
subscribed
more than 3x

MOODY'S

Ba2

FitchRatings

BB

Sustainability-linked features

Target #1

-37%

by 2026

Carbon intensity reduction for scope 1&2 GHG emissions (vs. FY2019 baseline)

Target #2

67%

by 2026

Share of suppliers and customers by emissions having decarbonization targets consistent with the « Well below 2°C » scenario of Paris Agreement

+50bps

Annual “Step-up margin” of coupon payment from 2028 if any target is not met

4. Strategic and CSR roadmap



A successful repositioning by divesting or “neutralizing” non-performing assets



Divestment / Closing of non-performing assets

- Aubert & Duval
- Sandouville
- Erasteel
- Electromanganese activity (Gabon)



c.-€**1bn**

Cumulative cash burn over 2018-2023



Neutralization of SLN’s debt

- Agreement with the French state (April 2024) to neutralize SLN’s debt in Eramet’s consolidated accounts and **strengthen its balance sheet**
- Existing loans from French State to SLN converted into **undated deeply subordinated bonds**, without recourse on Eramet
- **No new financing** to be provided by Eramet



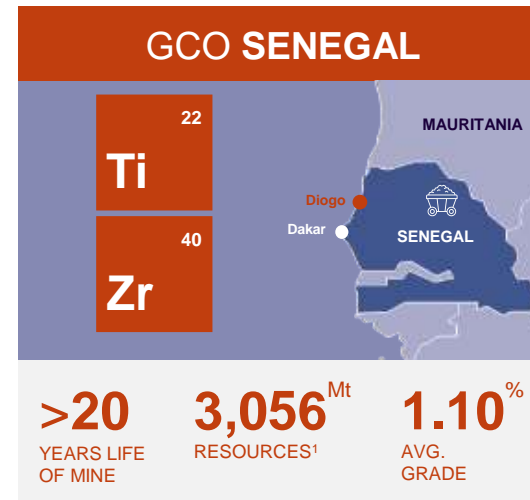
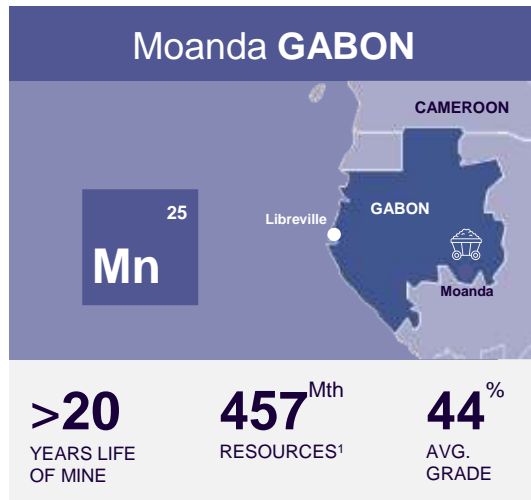
-€**320m**¹

Loans from French State to SLN
(as of March 31st, 2024) converted into equity

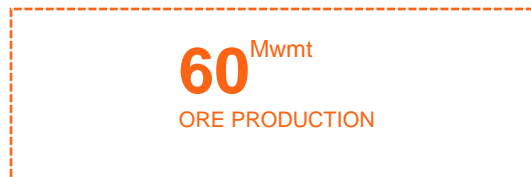
¹ Of which €260m as of December 31st, 2023

A world-class mining portfolio, with ambitious mid-term production targets

Long-life, high-grade, scalable deposits with a 1st quartile cost curve positioning, hence profitable at low commodity price levels



Ambitious mid-term targets



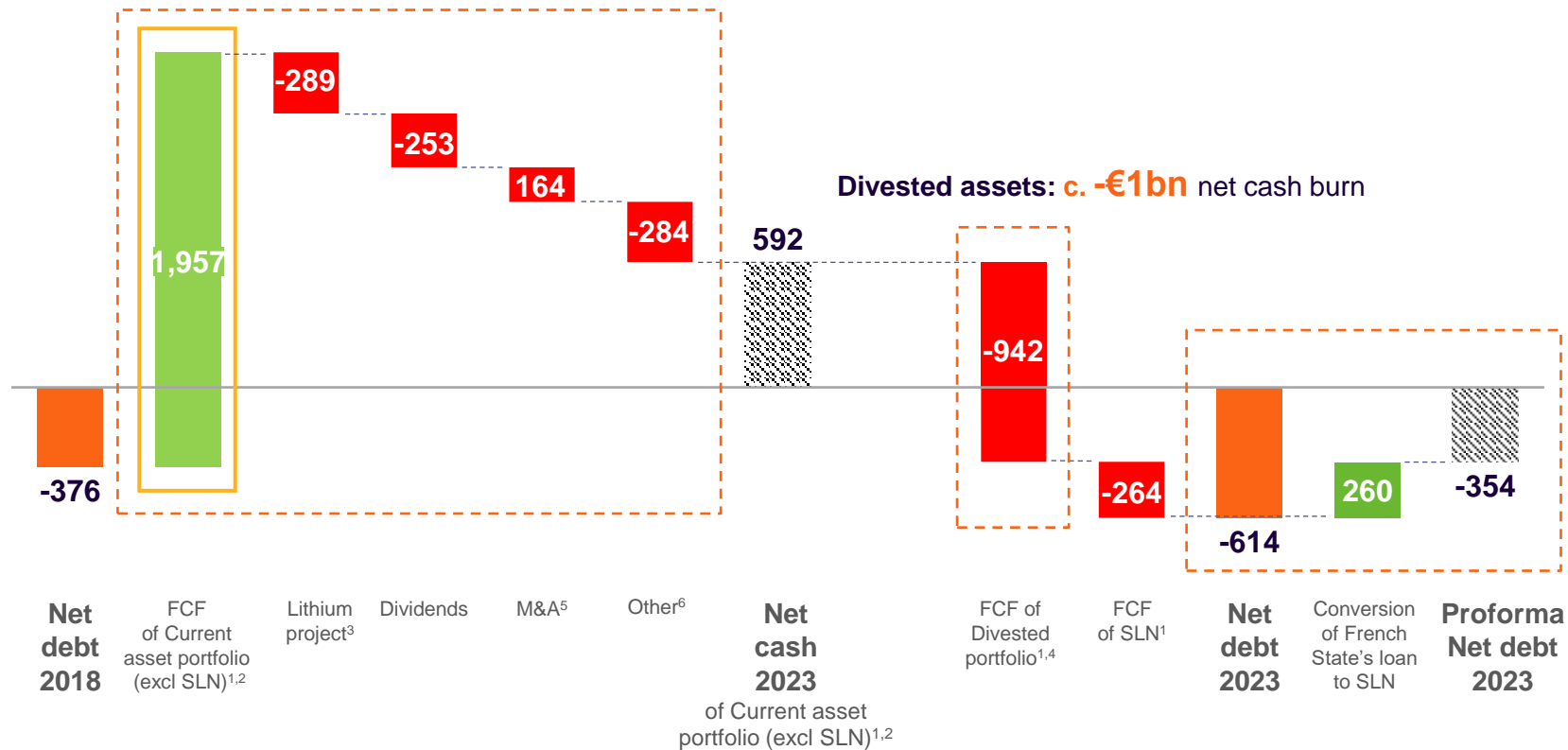
¹ Total mineral resources for Mn, Ni & Mineral sands, & drainable for lithium as of January 1, 2024, see section 1.3 of the 2023 URD

² Target to be certified in the short term ; 2,193 Mwmt on January 1st, 2024

A reshaped asset portfolio, strongly generating cash flow

Bridge from 2018 net debt to 2023 net debt (€m)

Current asset portfolio: **c.€1bn** net cash generation



c.35%

FCF/Adjusted EBITDA

Average cash conversion over the period (excl. SLN & divested assets)

0.5x

2023 Adjusted leverage

on a proforma basis

¹ Net cash from operations less net cash from investing activities (incl. div paid to non-controlling Interests)

² Incl. ETI, divested in September 2023 ; ³ Eramet share

⁴ Incl. Eramet Sandouville, Aubert & Duval and Erasteel

⁵ Incl. take-over of Mineral Deposits (in 2018), proceeds from the sale of Sandouville (in 2022) & of ETI (in 2023), Chilean concession prepayment (in 2023)

⁶ Incl. FX impact, leases impact, fraud & other financing cash flows (ODIRNAN)

⁷ Conversion of French State €260m loan to SLN into equity in the Group's consolidated accounts

A strategy tailored to the new era of metals

Two strategic axes aligned with global macro-trends, supported by an ambitious CSR roadmap



Grow in metals supporting global economic development

RESILIENT
MARKETS



Manganese ore & Alloys



Nickel



Mineral Sands



Sustainably develop critical metals for the energy transition

FAST-GROWING
MARKETS



Lithium



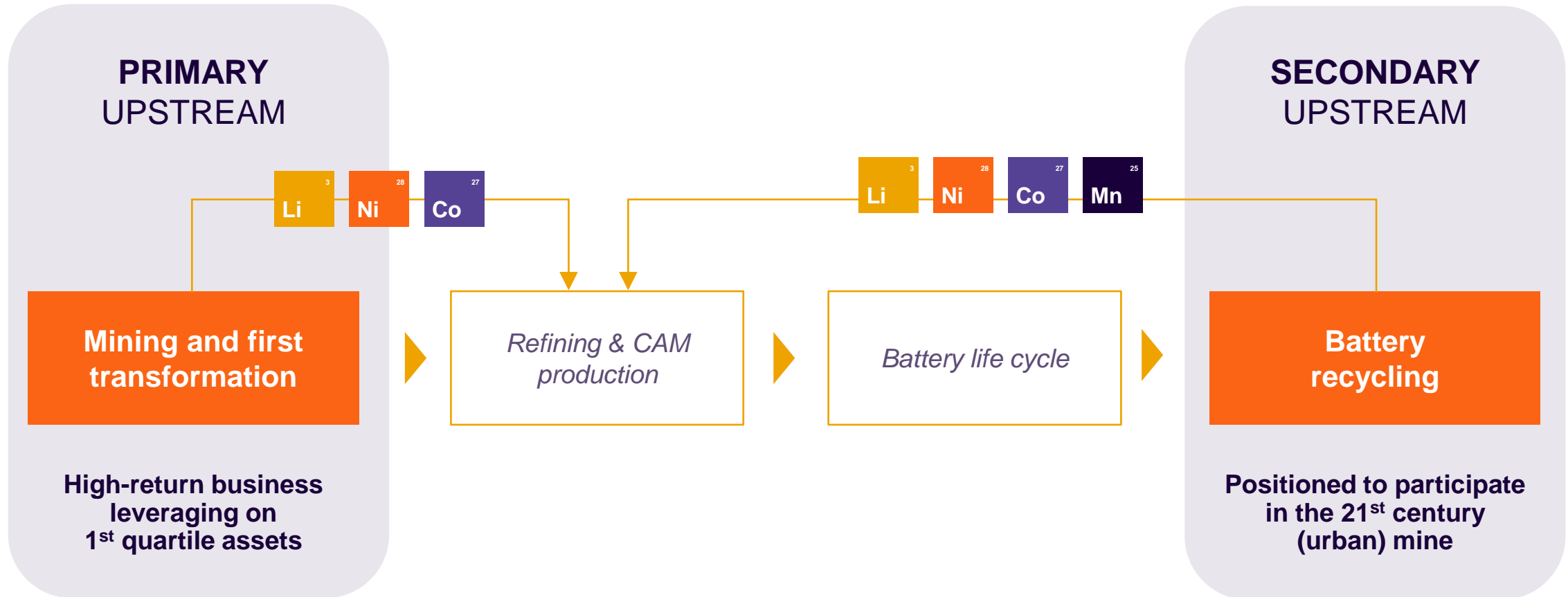
Nickel/Cobalt for batteries



Battery recycling

AMBITIOUS NEW CSR ROADMAP “ACT FOR POSITIVE MINING”

Well positioned in the battery value-chain to sustainably create value leveraging on our core expertise



“Act for positive mining”: a new ambitious CSR roadmap

Responsible mining is part of the solutions to support the energy transition

3 AREAS
FOR ACTION TRANSLATED
INTO 10 AMBITIONS
FOR 2026



3 AMBITIOUS 2035
TARGETS

<p>Care for people</p> <ol style="list-style-type: none"> 1 Take care of health and safety of people on our sites 2 Provide an inclusive environment where everyone can grow 3 Accelerate the local & sustainable development for communities 	<p>Trusted partner for nature</p> <ol style="list-style-type: none"> 4 Control & optimize water consumption 5 Biodiversity preservation 6 Mitigate risk of pollution / Reduce environmental impact 	<p>Transform our value chain</p> <ol style="list-style-type: none"> 7 Reduce the CO₂ footprint of our value chain 8 Optimize mineral resources consumption and contribute to a circular economy 9 Develop responsible value chain that respects our Human rights and CSR requirements 10 Mining sites assessed by IRMA¹
<p>100% Sites with D&I² label</p>	<p>Biodiversity towards net positive impact</p>	<p>-40% CO₂ emissions reduction scopes 1&2³</p>

¹ 100% of mining sites engaged in an independent assessment process

² Diversity & Inclusion

³ Absolute target, in tons of CO₂ vs. 2019

“IRMA”: aligning with the highest standards in responsible mining

A standard encompassing international best practices



10¹
100%

of mining sites engaged in an independent assessment process by 2026

2021-22

4 sites completed self-assessments

2023

1st independent audit at GCO in Senegal

Self-assessment at Weda Bay

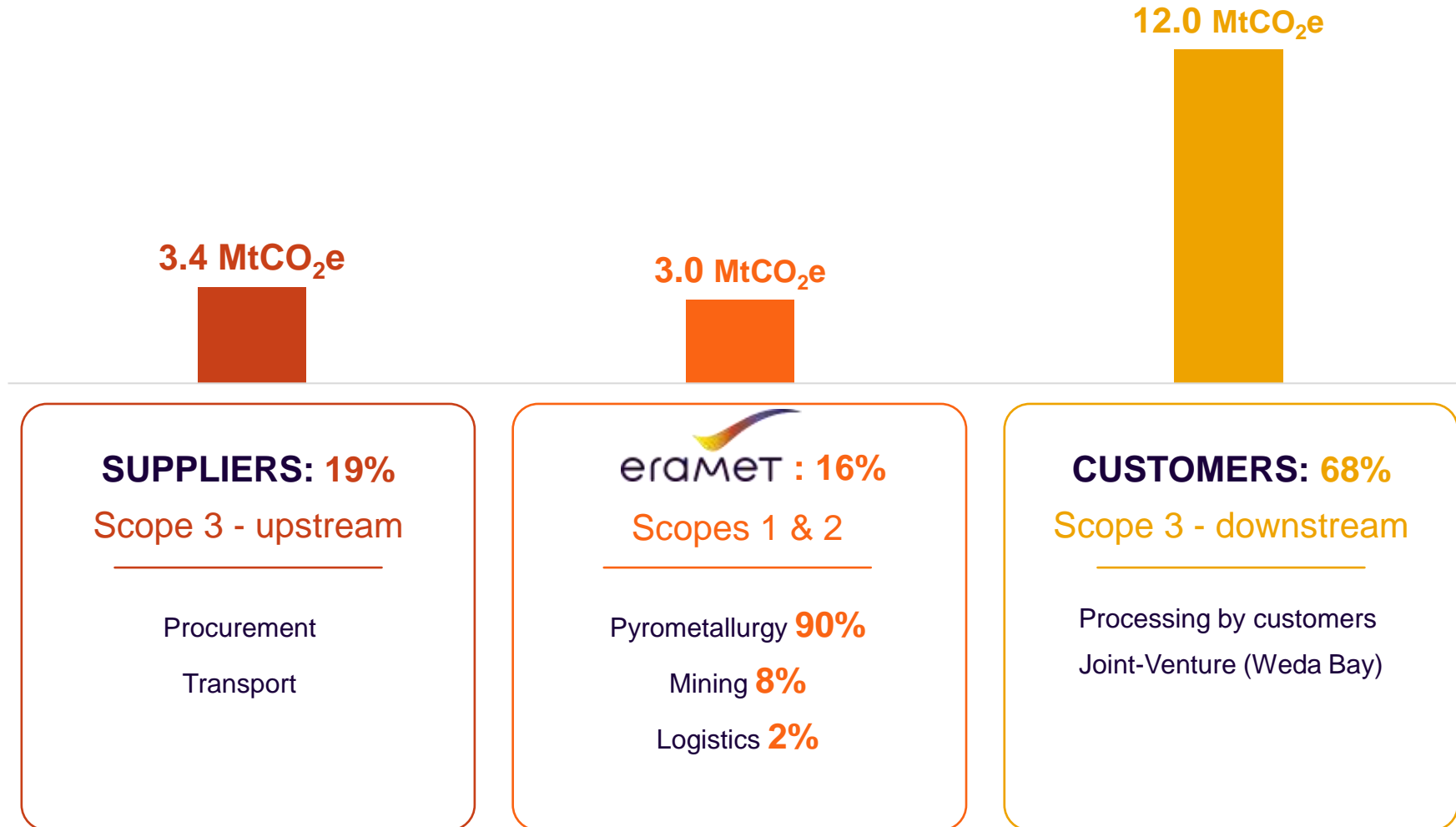
2024-2025

1st audit expected at Eramine in Argentina

5. Say On Climate



84% of carbon footprint linked to the value chain



A climate strategy driven by short-, medium- and long-term objectives

⇒ By 2026

- Reduce emissions per sellable ton on scopes 1 & 2 to 0.22 tCO₂/t
- **Metallurgy (> 80% of scopes 1 & 2):** Build and validate the transition to “near-zero” alloys
- **Mining:** Reduce our carbon footprint in our extraction activities by 10%
- Lead 67% of our suppliers and customers to commit to reducing their CO₂ footprint in line with the Paris Agreements
- Update the climate strategy with a transition plan compatible with the 1.5° trajectory



⇒ By 2035

- **Reduce absolute scope 1 & 2 emissions by 40%**



⇒ By 2050

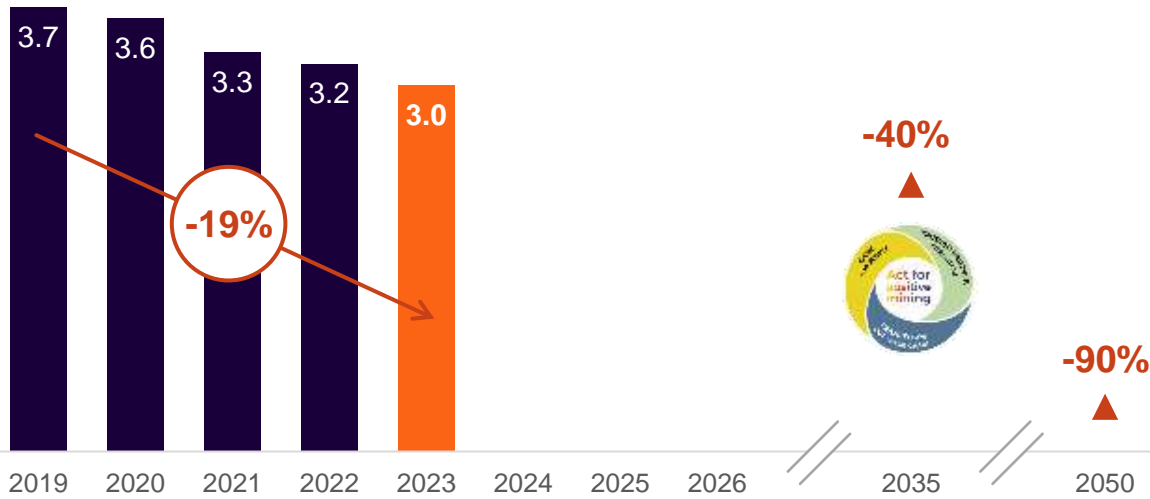
- Carbon neutrality over scopes 1 & 2

Scopes 1&2 absolute emissions and intensity down since 2019

Absolute emissions target by 2035, and intensity target by 2026

Emissions (MtCO₂)

■ Performance ▲ Target



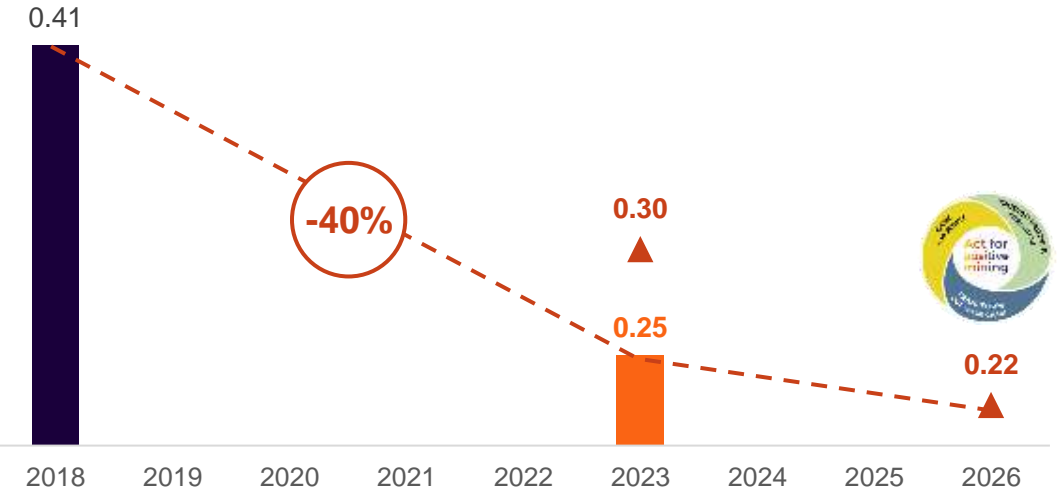
Target 2035
-40%



Reduce our absolute CO₂ emissions (scopes 1 and 2) by **40% in 2035 vs 2019**.

Well-Below 2°C target set by SBTi*, in September 2021.

Intensité (tCO₂/t)



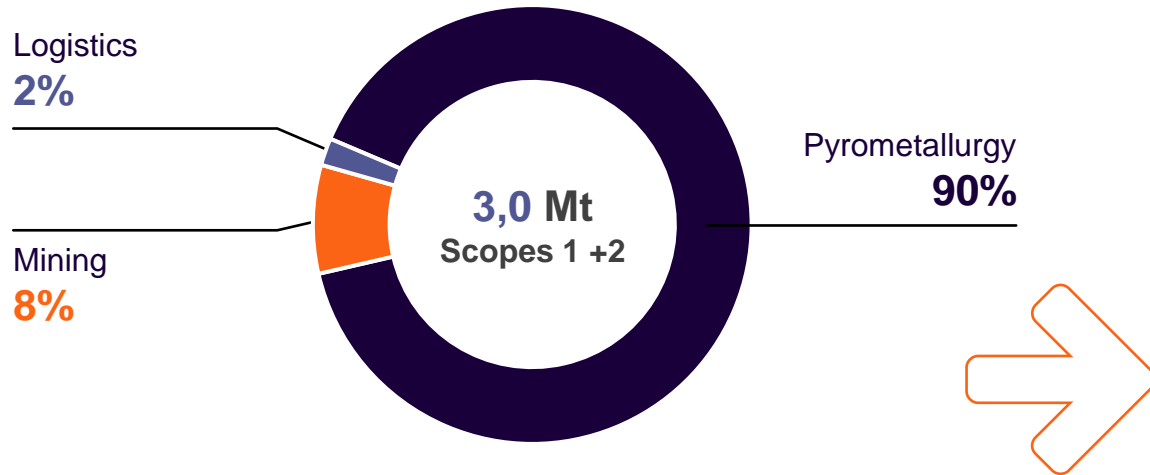
Commitment
2018 – 2023: -26%

Target 2026
0.22

*Science-Based Target initiative

Decarbonization levers adapted to our challenges

Eramet's GHG emissions in 2023, scopes 1&2 (MtCO₂)



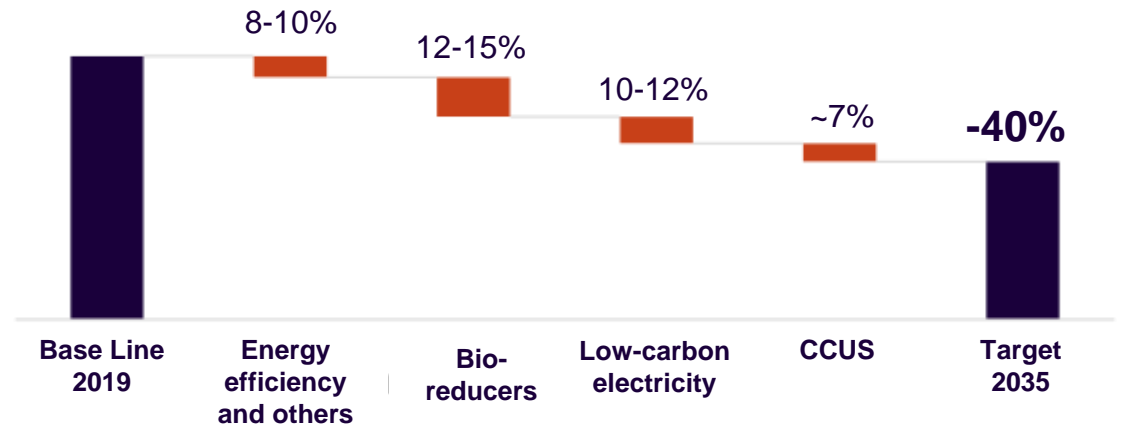
€500m
 2019-2035
 direct decarbonization
 capex from Eramet

+

**Significant
 additional
 investments**
 from third parties

**in GHG emissions reduction
 projects & innovations**

A decarbonization plan that combines existing technologies and innovations



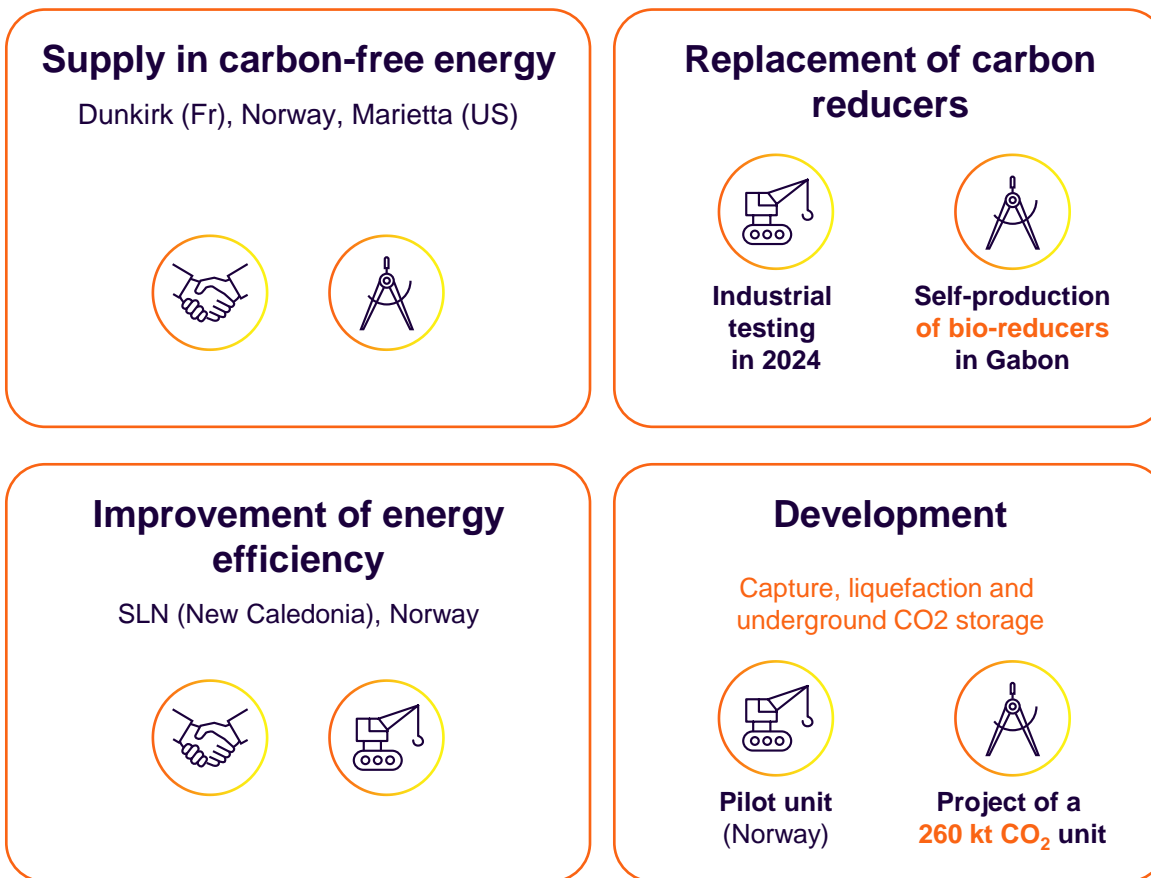
- **Sobriety of our production assets:** ISO 50001 certification of **all the Group's mining and metallurgical sites** - 10% reduction in the carbon intensity of mining activities by 2026 (electrification of transport: Comilog, WBN);
- Decarbonization of processes, in particular with the use of **bio-reductants**;
- Decarbonization of electricity produced and/or consumed (solar farms in Senegal, Argentina);
- CO₂ capture and storage

A deep transformation in pyrometallurgy

Opportunities

- Interest from end-users of our alloys in steel for “**net zero**” products

Decarbonization levers



Achieved
 Implementation / industrialization in progress
 Project / Under study

Key success factors

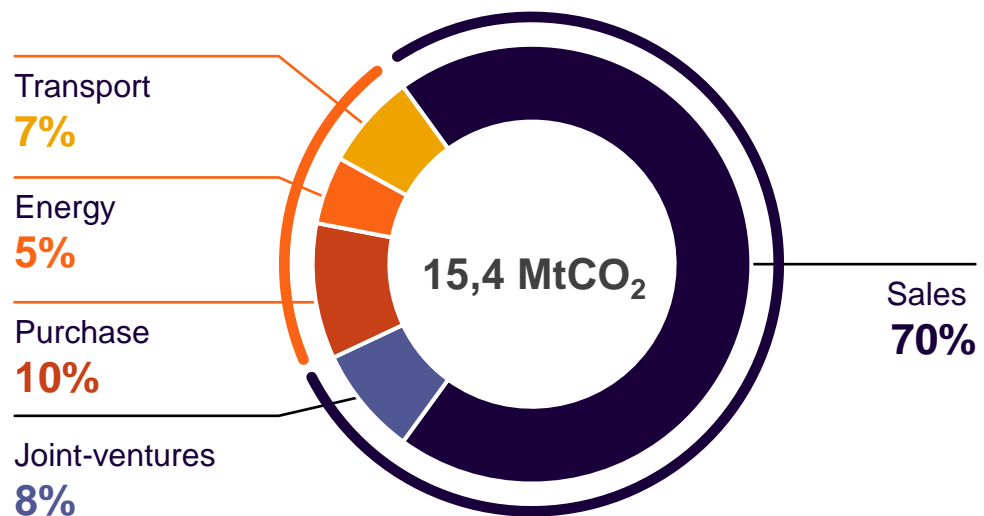
- Access to **low-carbon, competitive electricity**
- Evolution of the regulatory framework (ETS, CBAM)
- Public support** to secure investment projects
- Alignment with steel customers**

Scope 3 suppliers and customers integrated into the carbon strategy

CO₂ emissions of Eramet – scope 3 (MtCO₂)

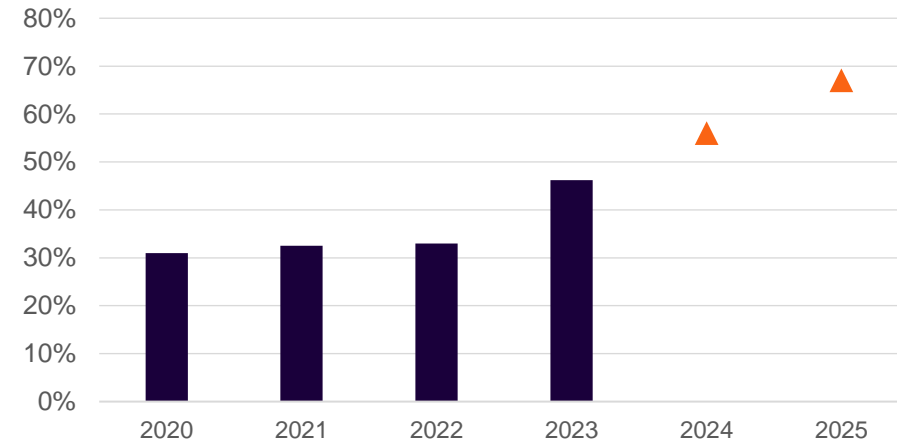
UPSTREAM
3.4 Mt

DOWNSTREAM
12 Mt



67% of our suppliers and customers committed to reducing their CO₂ footprint in line with the Paris Agreements

Commitment of value chain



■ Commitment ▲ Target



Governance to meet the challenges of climate change

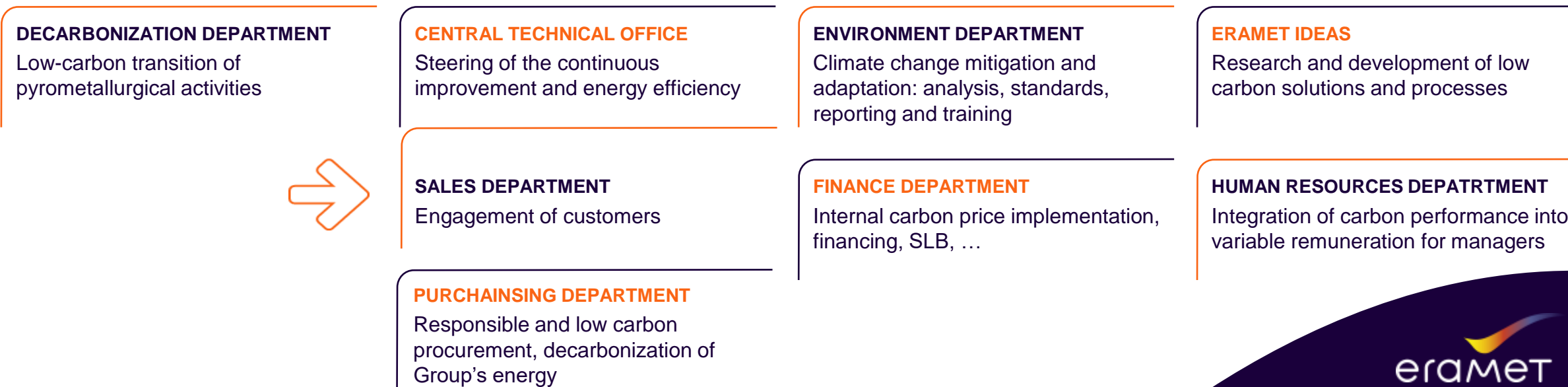
Objectives defined and climate strategy steered at the highest level

- The **Board of Directors** relies on the recommendations of its **CSR and Strategy Committee** and approves the strategy proposed by the Executive Committee, monitoring and analyzing progress.
- The **Executive Committee** relies on the **Decarbonization Department** to steer the transition of the Group's activities. It convenes a **quarterly decarbonization strategy committee chaired by the Chairman and CEO**;

A performance criterion

- Carbon performance is included in the variable compensation of all **corporate officers and Group executives** through the CSR performance criteria.
- A specific decarbonization criterion has been added to the CSR objective for the **Chairman and CEO** and the **entire Executive Committee**.

Programmes execution involving many of the group's businesses



Synthèse - Say on Climate

Résolution n°16 avec vote consultatif soumis à l'AG 2024

Governance

- Eramet takes the climate issue to the highest level of its decision-making bodies. The governance structure described in the 2023 URD is as follows:
 - › The **Board of Directors**, based on the recommendations of its **CSR and Strategy Committee**, approves the strategy proposed by the Executive Committee, monitors and analyzes the Group's progress,
 - › The Executive Committee relies on the **Decarbonization Department** to steer the transition of the Group's activities. It convenes a **quarterly** decarbonization strategy committee chaired by the Chair and CEO,
 - › Programmes and initiatives are implemented by the Group's various functions and by each site,
 - A **carbon performance criterion is included in the variable remuneration** of the CEO, the Executive Committee and all the Group's corporate officers and executives.

Commitments

- **Short term:** by 2026
 - › **Reduce emissions per sellable tons, on scopes 1 & 2 to 0.22 tCO₂/t**
 - › **Metallurgy (> 80% of scopes 1 & 2): build and validate the transition to “near-zero” alloys**
 - › **Mining: reduce our carbon footprint in our extraction activities by 10%**
 - › **Scope 3: lead 67% of our suppliers and customers to commit** to reducing their CO₂ footprint in line with the Paris Agreements (SBTi validated target).
 - Update the climate strategy (Scope 1, 2 & 3) with a **transition plan compatible with the 1.5° trajectory**
- **Long term:**
 - › By 2035, reduce absolute Scope 1 & 2 emissions by 40% (SBTi validated target)
 - › Carbon neutrality by 2050, on Scopes 1 & 2

Transparency

- › Follow-up of action plans and of results are detailed annually in the URD (after results' audit). Eramet also answers to the CDP (Carbon Disclosure Project) questionnaire every year. The presentation of quarterly results includes a climate section.

Frequency

- › On a regular basis, at least every three years: **next Say on Climate to be submitted no later than GA of 2027**

Consultative voting results

- › Eramet undertakes to revise its plan if the level of support does not reach 50%

Outlook & conclusion

A lacklustre market environment at start of 2024, but more favourable outlook emerging from Q2

Demand remains sluggish across all Group markets, expecting a rebound, particularly from China; **price levels improving at the start of Q2**



Mn ore supply expected to decline significantly in 2024, given the prolonged halt in exports of high-grade ore from Australia:

⇒ **Sharp rise in high-grade Mn ore prices** expected in 2024



Return to **normal operations in Gabon**; continued renovation and maintenance work on the Transgabonese railway

Weda Bay to continue its exceptional **ramp-up**

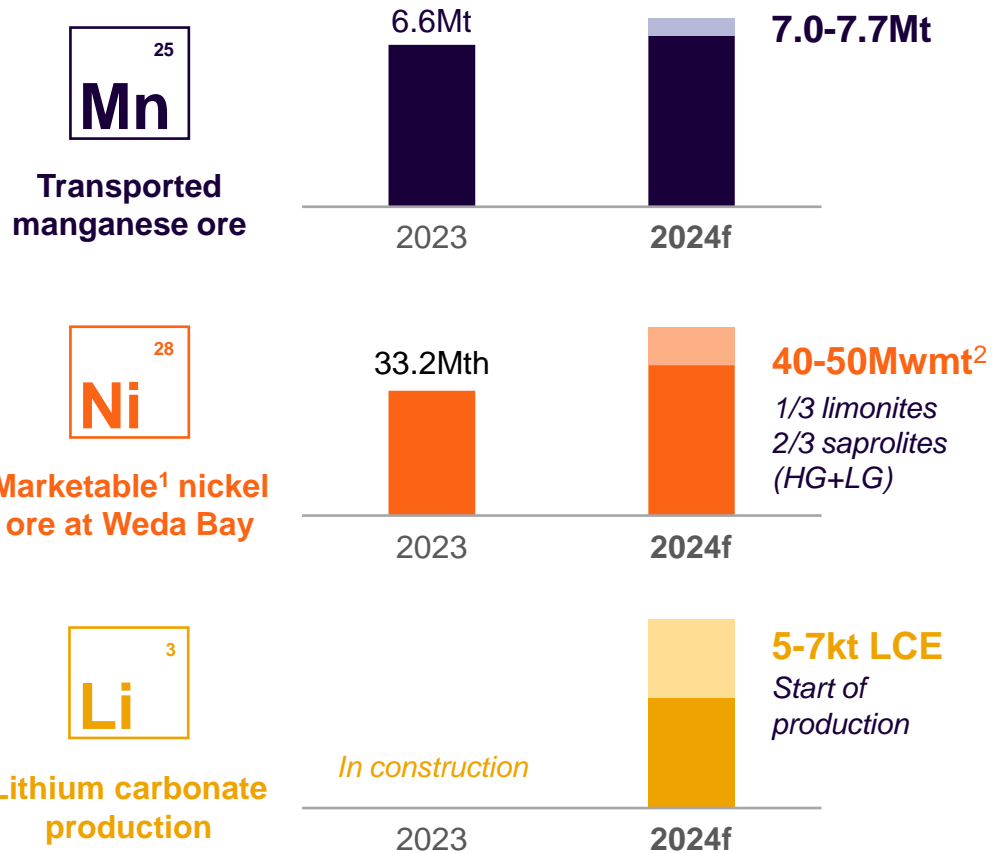


Continued production optimization, as well as **cost reduction** and **cash savings plan**



Further growth in mining operations, supported by a controlled capex plan

2024 volumes guidance



Ambitious and controlled Capex plan

€700-750M³

Financed by Eramet in 2024



Growth Capex
Close to **€500m⁴**

Current capex
Close to **€250m**

¹ External sales only

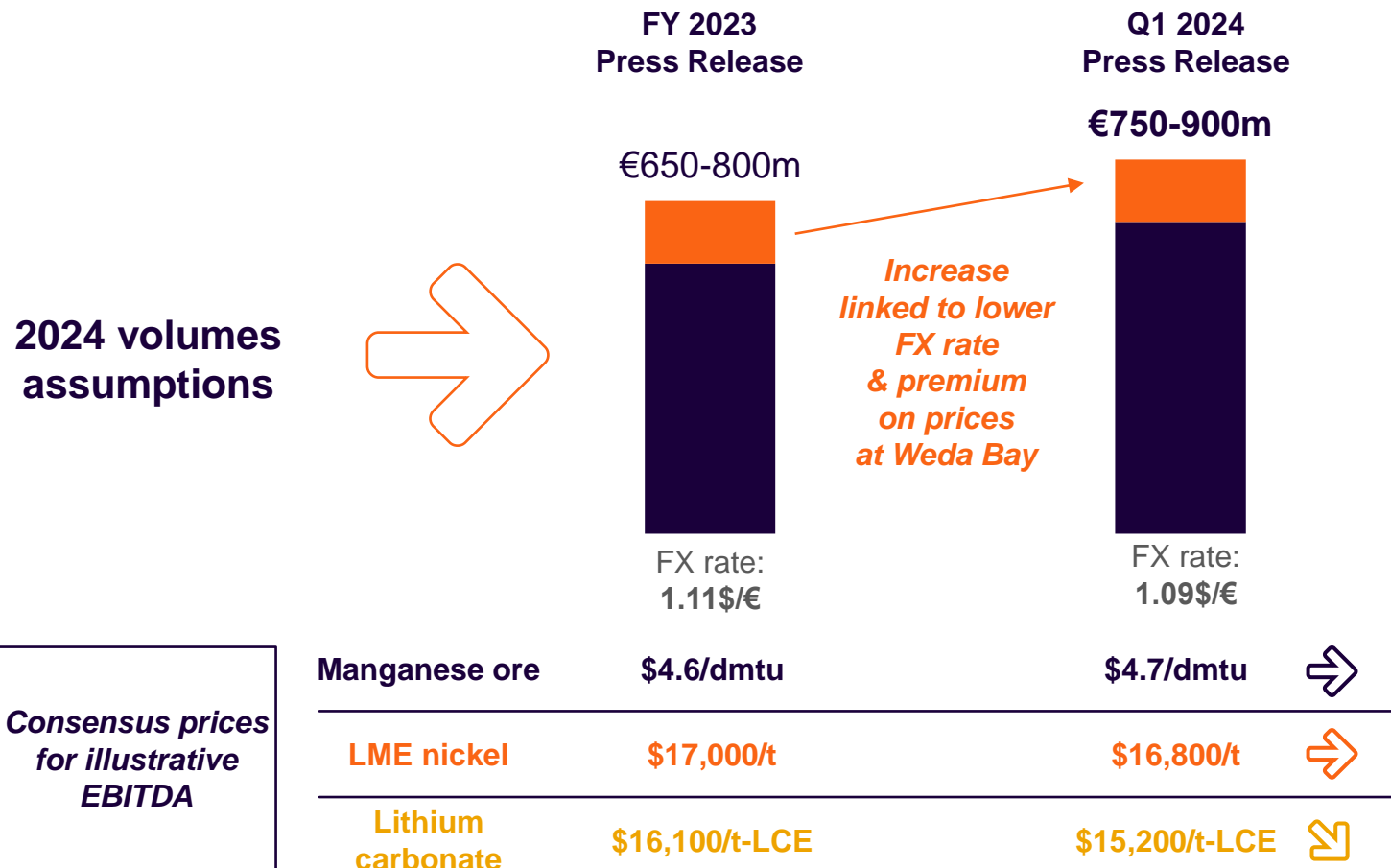
² Subject to permits currently under review and depending on the schedule for approvals

³ Excl. capital contributions from Tsingshan for the Centenario project

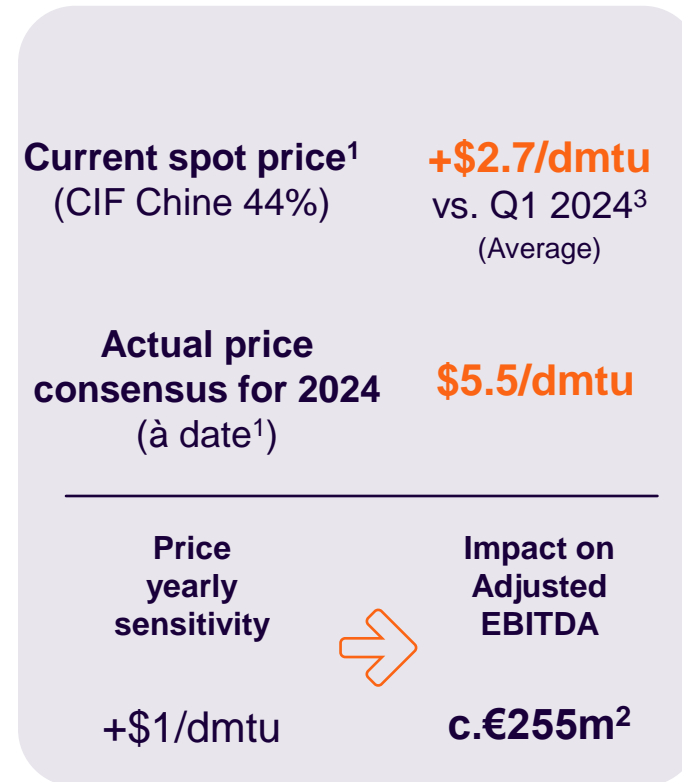
⁴ Incl. organic growth in Gabon (c.€150m), and development of Centenario project in Argentina (c.€250m)

Mn ore supply shortages are driving price increases not yet reflected in the market price consensus for 2024

2024 illustrative Adjusted EBITDA



Market upside Manganese high-grade ore



¹ Eramet analysis as of May 24, 2024

² For an exchange rate of \$/€1.09

³ Q1 2024 average for market prices (CRU CIF Chine 44%) = \$4.3/dmtu

Eramet perfectly positioned to further unlock value in a new era of metals



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